

ELECTRONIC PROCUREMENT, CHALLENGES AND OPPORTUNITIES

1st Annual Conference
on e-procurement

26 June 2012
European Parliament, Brussels



Support provided by the IMCO committee of the European Parliament

Programme

08:00-09:00h Registration

09:00-09:05h Welcome
What do you want to get out of this conference?

Alain Deckers, Head of Unit, E-procurement and economic analysis of procurement markets, DG Internal Market and Services, European Commission.

09:05-09:25h Opening session
E-procurement in the context of the modernisation of public procurement legislation
E-procurement as a tool to boost the Internal Market

Keynote speeches

Marc Tarabella, Member of the European Parliament, Rapporteur on the proposals to modernize public procurement legislation.

Jonathan Faull, Director-General, DG Internal Market and Services, European Commission.

09:30-10:30h Session 1
Mapping out Buyers' Experiences and Good Practices at national and regional level

Moderator: Alain Deckers, Head of Unit, E-procurement and economic analysis of procurement markets, DG Internal Market and Services, European Commission.

Presentations

The experience in e-procurement in Estonia.

Agris Peedu, Head of Public Procurements and State Aid Department and Acting Deputy Secretary-General for Administrative Policy, Estonian Ministry of Finance.

A Central Purchasing Body.

Marc Christopher Schmidt, IT project leader XVergabe, Procurement Agency of the German Federal Ministry of Interior.

Connecting regional and local contracting authorities through e-procurement.

Massimiliano Inzerillo, Manager E-Procurement Services, Central Procurement Agency, Lombardia Region.

10:30-10:45h Coffee break

10:45-11:20h Session 1 (continuation)
Applying e-procurement to specific sectors: housing and energy

Moderator: Klaus Wiedner, Head of Unit, Public Procurement Legislation II, DG Internal Market and Services, European Commission.

Presentations

E-procuring works in social housings: the case of Vosgelis.

Régis Courroy, Procurement manager, Office of Public Housing, Vosges Department, Vosgelis.

E-procurement implementation in a utility company.

Ing. Miloš Olejník, Procurement and Services Director, Slovakian electricity.

11:20 11:30h Coffee break

11:30-12:15 h **Session 2**
**The International Dimension of E-procurement:
Tools and Practices in e-procurement Leading Countries**

Moderator: Erik Nooteboom, Acting Director, Public Procurement, DG Internal Market and Services, European Commission.

Presentations

The experience of the Republic of Korea.

Hoin Kang, Administrator, Public Procurement Service of the Republic of Korea.

Global opportunities and challenges from e-Procurement.

Robert Hunja, Public Procurement Program Manager, World Bank Institute.

12:15-13:00 h **Session 3**
**The EU eProcurement landscape. What Solutions exist?
Major Challenges and Opportunities**

Moderator: Pablo Arias Echeverría, Member of the European Parliament, Coordinator of IMCO Working Group on E-Commerce.

Presentations

The e-procurement landscape in the EU.

Gabriella Cattaneo, Associate Vice President, IDC European Government Consulting.

Best practices and lessons learnt in implementing e-procurement.

Floris Ampe, Partner, PriceWaterhouseCoopers.

13:00-14:30 h **Lunch**

14:30-15:30 h **Session 4**
**The Business Case: the Perspective of Economic
Operators submitting Tenders on line**

Moderator: Alain Deckers, Head of Unit, E-procurement and economic analysis of procurement markets, DG Internal Market and Services, European Commission.

Presentations

The dematerialisation of public procurement procedures in a pharmaceutical company.

Franck Rozé, Director of Hospital Markets, Bristol-Myers Squibb.

The case of a French SME using e-procurement. (video - 5'02")

The results of survey of users in Portugal.

Prof. Luís Valadares Tavares, Technical University of Lisbon.

Opening up SME opportunities through eProcurement.

Scott Bell, Head of Procurement Policy and Systems, Scottish Procurement, The Scottish Government.

15:30-16:00 h **Coffee break**

16:00-16:45 h **Session 5**
**High level Panel – The way forward: Shaping e-Procurement
Policy and Legislation in the EU**

Moderator: John Higgins, Director General DIGITALEUROPE.

Malcolm Harbour, Member of the European Parliament, Chair of committee on the Internal Market and Consumer Protection (IMCO).

Jørgen Abild Andersen, Director General, Telecom Danish Business Authority, Ministry of Business and Growth.

Andreas Nemeč, CEO, Austrian Federal Procurement Agency (BBG).

Harry van Dorenmalen, Chairman, IBM Europe.

16:45-17:00 h **Closing keynote speech**
How to make the best of e-procurement?

Michel Barnier, Commissioner for Internal Market and Services, European Commission.

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