



# Towards a Certification Framework for Cybersecurity

**European Parliament**

ITRE Public Hearing, November 27<sup>th</sup>, 2017

**Ilias Chantzios**

Senior Director Government Affairs EMEA-APJ



# Global Leader In Cybersecurity



## What We Do

- Software
- Cloud services
- Managed services
- Appliances
- Research
- PPP

## Who We Protect

- Government
- Critical Infrastructure
- Large Enterprise
- SMB
- Consumer

## Who We Work With

- CERT-EU
- ENISA
- Europol EC3
- NATO NCIA
- Member States



The Internet of Things  
is a prime hacking target

# IoT Security: Fast Moving Target + Global Challenge

## Internet of Things

**2 minutes:**  
time it takes for  
an IoT device to  
be attacked



### Top 10 countries where attacks on the Symantec IoT honeypot were initiated



### Hourly attacks on the IoT honeypot per month (2016)

The growth in hourly attacks on the Symantec honeypot from January to December can be clearly observed, almost doubling over the course of the year.



# IoT security is NOT like PC



PC		IoT	
<b>“Open”</b> Easy to install	<i>Openness</i>	<b>“Closed”</b> Not open to new software after device leaves factory	
<b>“3”</b> (Mostly UDP, TCP, IP)	<i>Protocols</i>	<b>Thousands of Protocols</b> (Hundreds in each vertical)	
<b>“5”</b> (Mostly Windows, Linux, OSX, iOS, Android)	<i>Operating Systems</i>	<b>Dozens</b> (Heavily fragmented by vertical)	
<b>20k seat enterprise</b> (Typical Enterprise)	<i>Scale</i>	<b>100M “things”</b> (Typical Car Maker)	
All verticals have <u>same</u> Hardware/OS supply chain	<i>Fragmentation</i>	Each verticals has <u>different</u> Hardware/OS supply chain	
<b>“2”</b> X86 and x64 by Intel and AMD	<i>Chipset Architectures</i>	<b>Many</b> 8bit AVR,16bit MCU,32/64bit ARM,x86/64;12+vendors	

# Therefore IoT security has to be different than PC

## Manage Devices



*Cloud/Data  
Center*

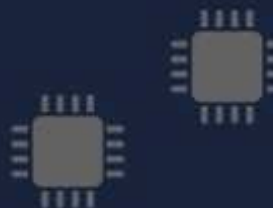
## Understand Your System

Know what to trust  
IoT Security Analytics

*Gateway*



*Devices  
& Sensors*



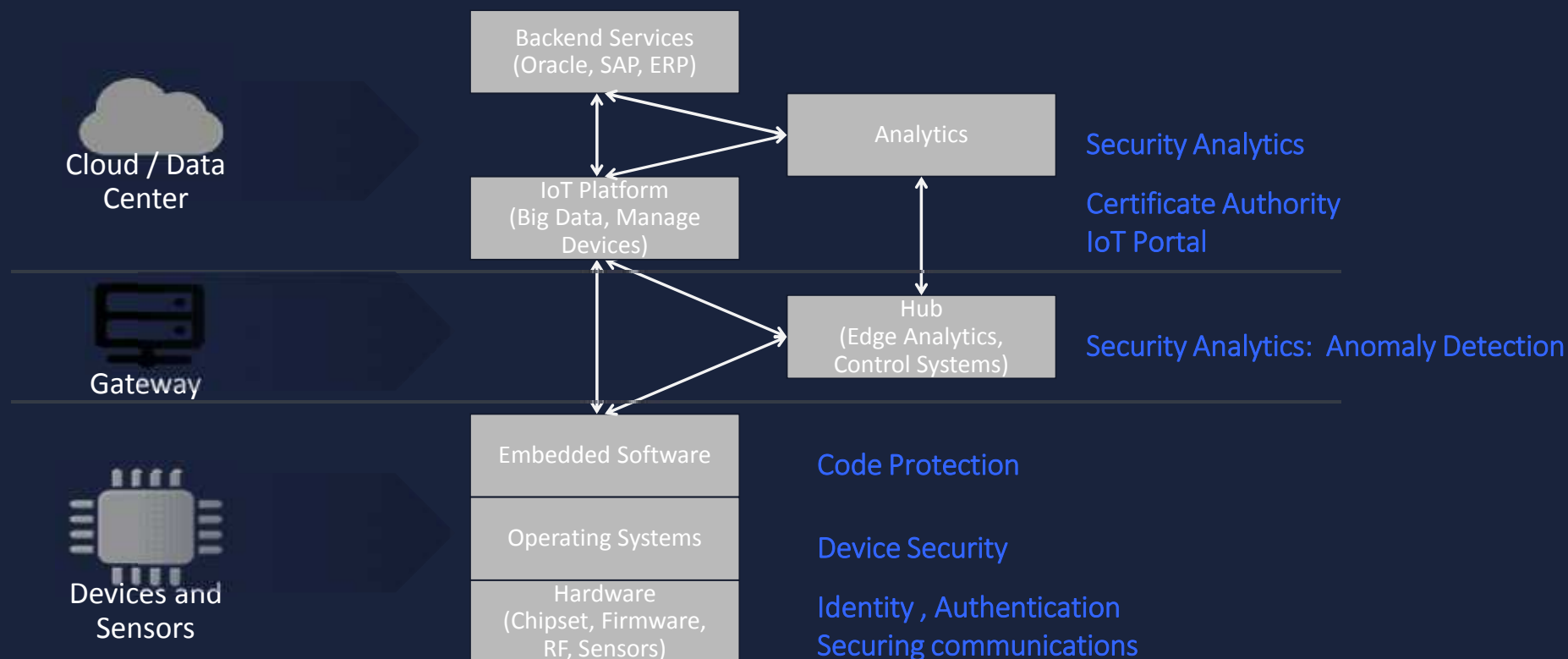
A strong IoT trust model

Protect the code that drives IoT  
Host Based Protection

## Protect the Device

## Protect the Communications





# Is there a need for cybersecurity certification?



## • Does the market fail to address cybersecurity in IoT space?

In some segments, definitely.

- Consumer goods
- Legacy systems
- Products designed without security-by-design

The Mirai botnet



## • Can voluntary certification work?

Only if there's a market for it.

- Positive business case for vendors, not bureaucracy
- Clear assurance for users, not confusion
- True Single Market, not national fragmentation



## • Are we moving in that direction?

No

- ePrivacy as voted by the EP reduces IoT security
- Unclear what needs to be certified, why or what is even possible/suitable
- Different roles for different players (device manufacturers, software, infrastructure)





# Future Of Cybersecurity Starts Today



- **IoT security will not work in the traditional way. It needs to be:**
  - Extremely large scale
  - Network-managed and automated
  - Mobile and context adaptive
  - Close to real time
- **Certification can help, provided it is:**
  - Voluntary on the basis of an identified need
  - Market/Operations driven
  - Capability based
  - Outcome oriented
  - Internationally compatible
- **Advisable policy objectives:**
  - Technology neutral requirements adapted for different product categories and use cases
  - Private sector involvement in the governance of the framework
  - Member State commitment to the Single Market principle
  - Model existing regulations (e.g. eIDAS)
  - Strong role for ENISA



**Thank You!**

**Ilias Chantzios**

[Ilias\\_Chantzios@symantec.com](mailto:Ilias_Chantzios@symantec.com)