



ESPA

Entidade de Serviços Partilhados
da Administração Pública, I.P.

Innovative Partnerships for a Smart Procurement



Smart Procurement

Efficiency



ESPA

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Innovation



Finanças

Compras Públicas

PMO

Recursos Humanos

TIC

Veículos e Logística



Network Agenda

Services



International Networks



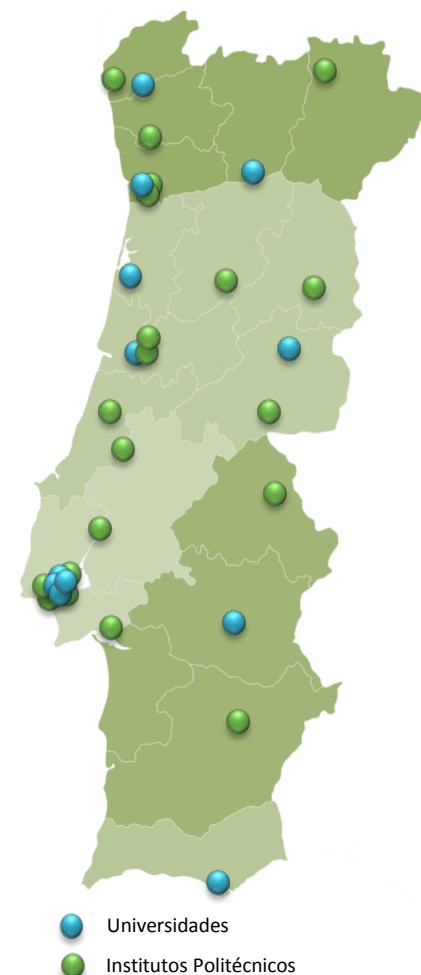
Thematic Networks



Operational Networks

Central Points

- PCM
- Ambiente
- Defesa
- Economia
- Educação
- Finanças
- GPP
- Justiça
- Adm. Interna
- Negócios Estrangeiros
- Saúde
- Trab. Seg. Social



Collaborative Integrated System

Central Numbers:

SNCP | CNCP

13,5 M€ Savings / last year

12 frameworks

295 suppliers

+23.000 products in catalogue

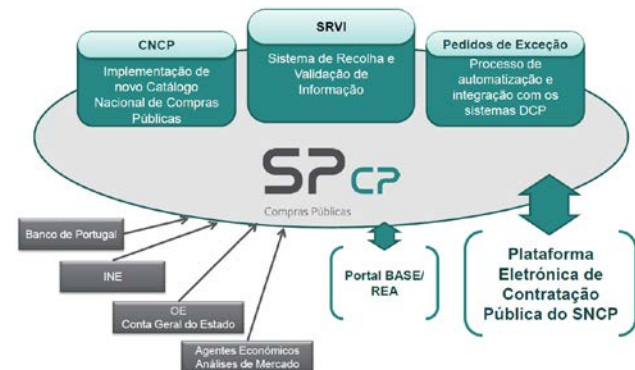
+1.800 Vinculated Entities

609 Voluntary Entities

+28.600 contacts

Main Projects:

SNCP



Integrated Agenda

An agenda of quality of service and organisational efficiency :

- › **Speed up and simplify purchasing process** comparing to usual public tender procedure time limit;
- › **Contracts** awarded under the terms of **FA** set up by eSPap do **not have a threshold value** as long as Public Procurement Code (CCP) is respected (under article 259º of CCP);
- › **To ease procedure documentation** since FA determines a set of contracting rules;
- › **Electronic platform** developed to support all FA procedures (fully customized and free of charge);
- › **Free subscription to SNCP** (Portuguese Public Procurement System) therefore purchase using FA are **not compulsory for voluntary entities**.

In figures...

12 FA in use

+ 1.800 public entities in the system (SNCP)

+ 609 voluntary entities in the system

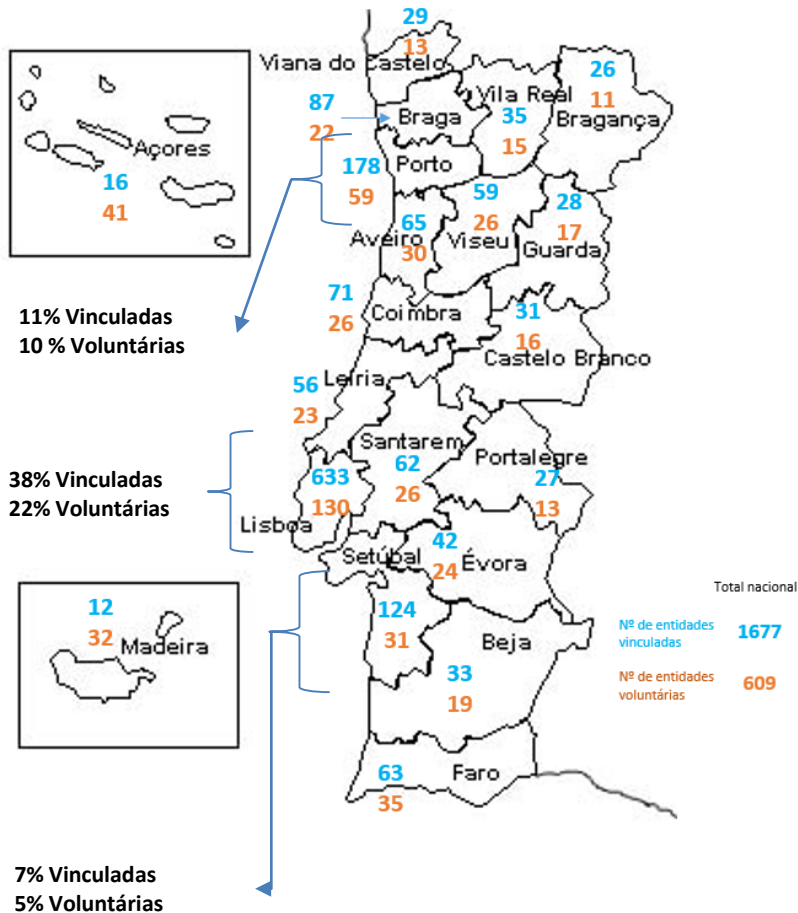
+ 295 suppliers

538 M€ public expenditure covered by **FA**

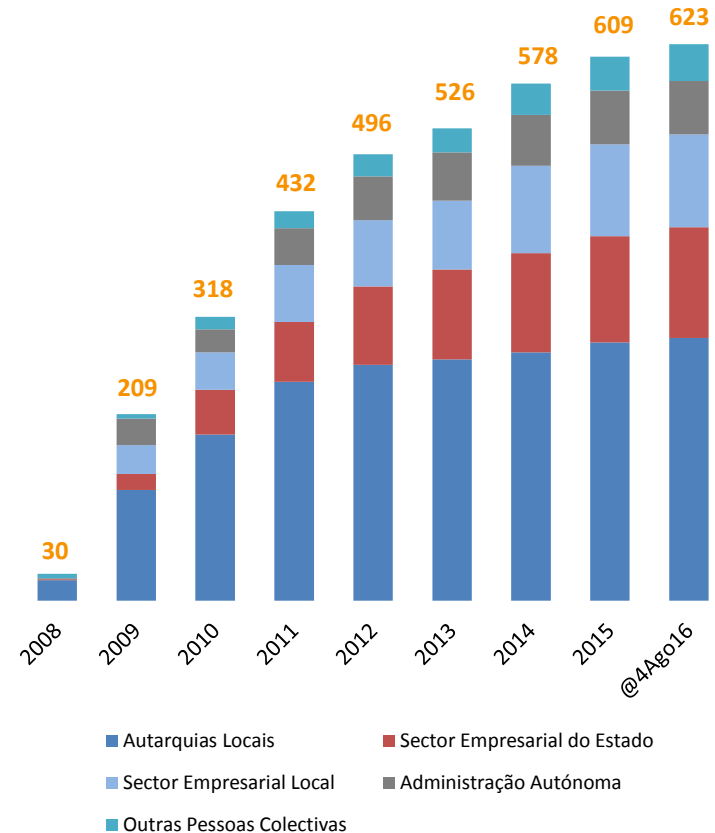
13,5 M€ annual cost savings

Collaborative Cooperation

National Presence



Voluntary Consolidation



1800+ entidades vinculadas + 623 entidades voluntárias

Collaborate with Value

Innovation and Efficiency in the National Public Procurement System

A. Model of Governance

1. Collaborative Government Model
2. Network Coordination
3. Smart Centralization
4. Simplification and Rationalization

B. Qualification of the Buyer

1. Professionalization and valorization of the function
2. Training
3. Knowledge Sharing
4. International Benchmarking

C. Information Systems

1. Integrated System
2. Interoperability between Platforms
3. Integration with other systems

D. Monitorization

1. Monitorization and Control
2. Savings
3. Contracting
4. Tableau de Bord

Legal and Normative Roadmap



E-SPAP SHARE

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A Platform for Innovation

Sharing knowledge and innovation agenda



Benchmarking network

- Best international practices
- Know-how and technology as innovation accelerators



Excellence and innovation center

- Ideias generation
- Experimentation
- Data transformation into information



Collaboration and demonstration

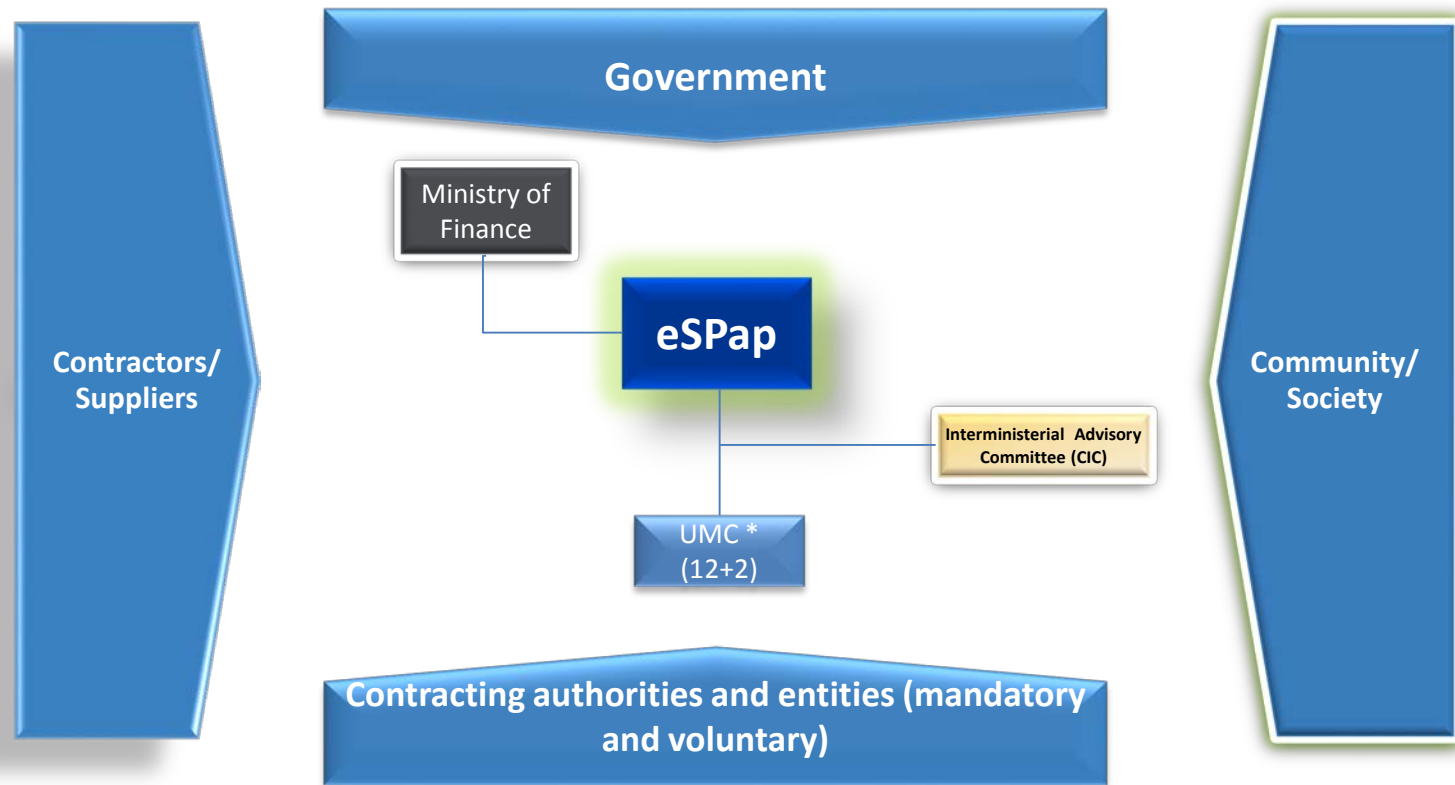
- Sharing experience
- Thematic workshops
- Demonstration of solutions

Sharing knowledge and innovation agenda



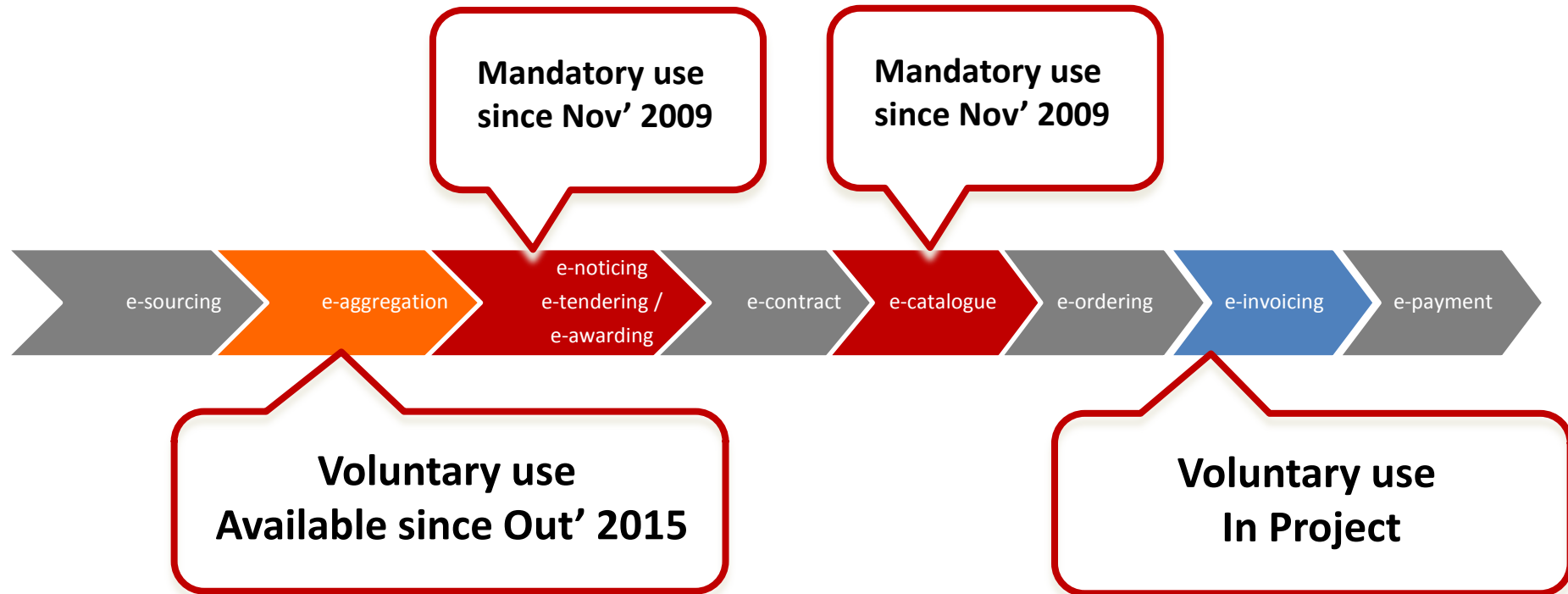
Partnership Model

Key Stakeholders



* UMC = Ministerial Purchasing Units

Focus on Value

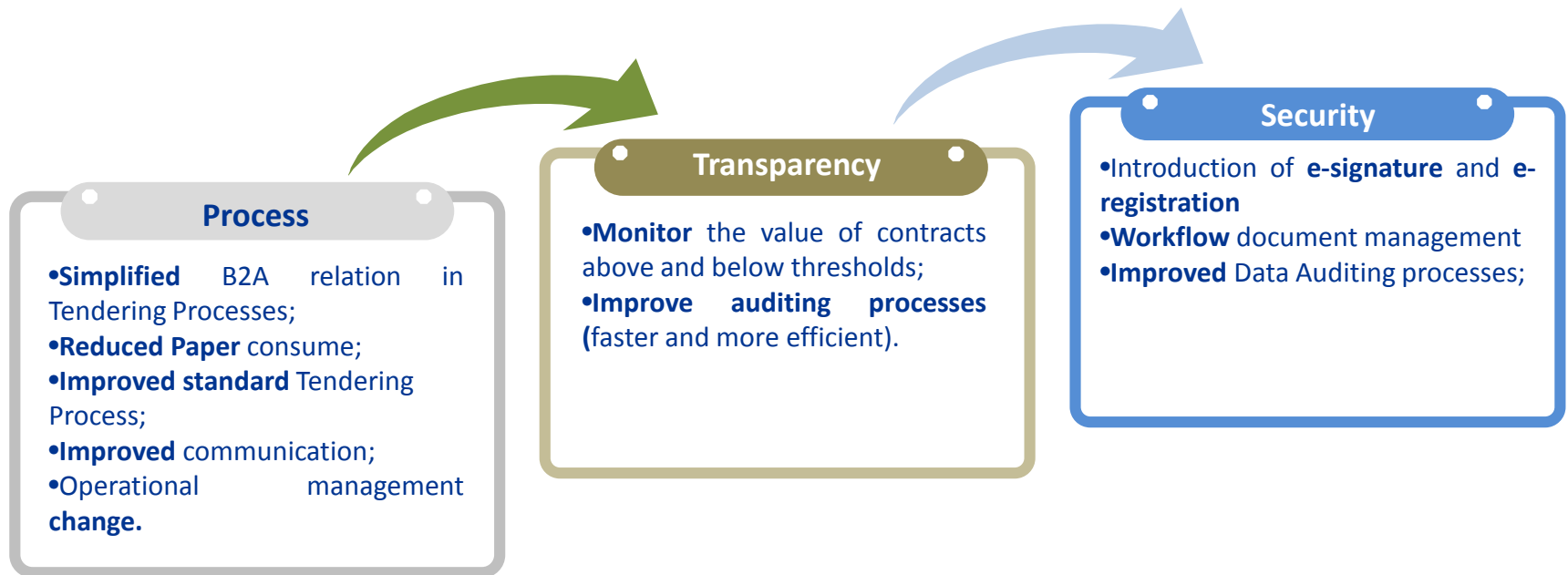


Contract of Trust

157.775 e-Tenders closed

4.153 M€ of public expenditure contracts - all sectors -

100% e-Tenders under Framework Agreement Contracts



Agenda of Future



Integrated IT Systems

Integrating the Supply Chain.
Creating interoperability.
Increasing automation.
Providing a better user experience.



Strategic Sourcing

Develop professional teams and different sourcing strategies.
Service level agreements.
Total cost of ownership.



Lean Processes

Contribute to build easy to use and simple processes.
Set secure and clear rules and regulations.