



Rail Baltica

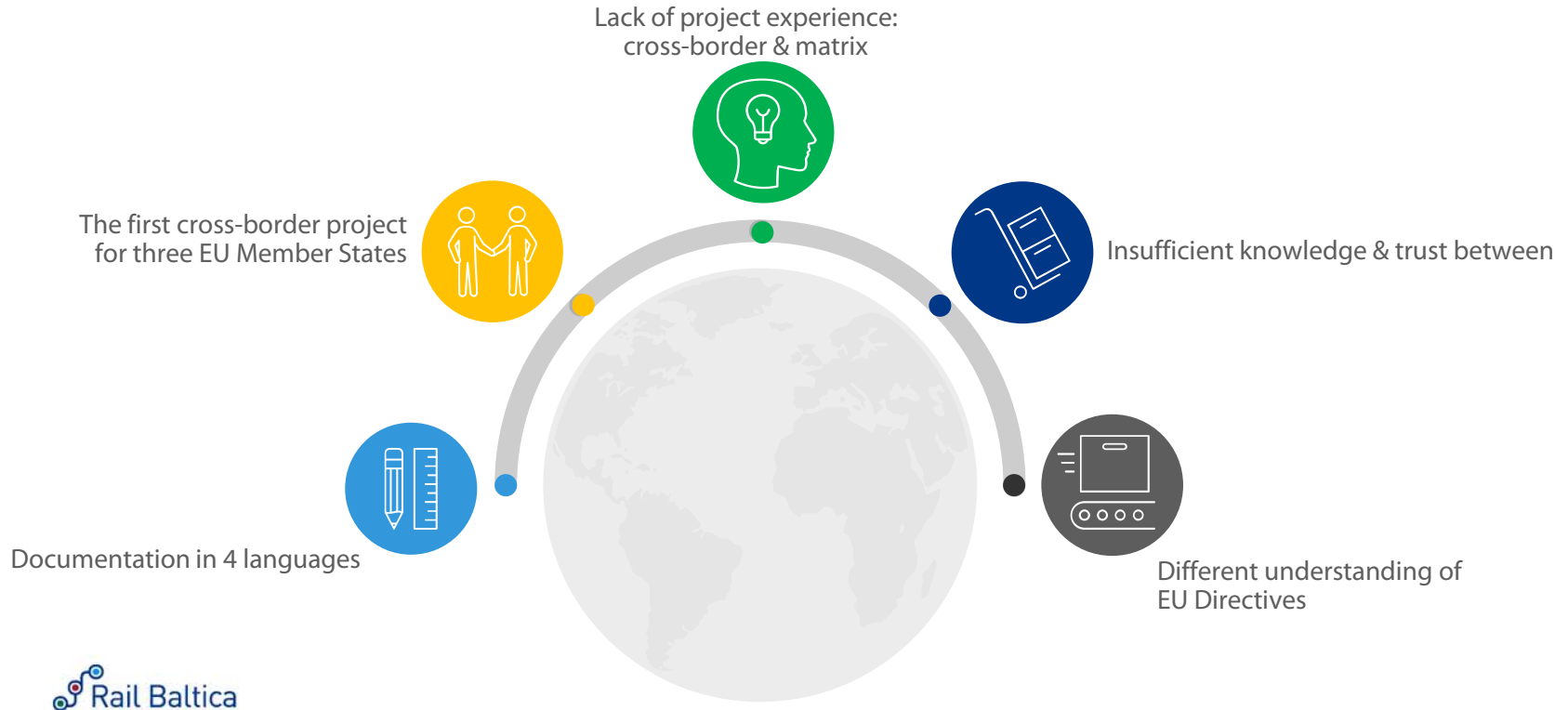
Cross-border Procurement Experience

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Co-financed by the European Union
Connecting Europe Facility

Rail Baltica: unique procurement management challenge



E-procurement challenges and opportunities

Opportunities

- ⦿ Cost-effective procurement procedure
- ⦿ Transparent procurement procedure
- ⦿ Efficient procurement procedure
- ⦿ Reduced administrative burden

RB Rail AS

- ⦿ Risk of losing potential bidders
- ⦿ Act according to the law
- ⦿ Availability of the procurement at current level (language)
- ⦿ Time & process efficiency for procurement commission

Challenges

Proposals for cross-border public procurement



Common, detailed
procurement regulation



One Project Delivery Organisation



Common suppliers'
requirements and effective
monitoring/enforcement
system



Clarity of oversight mechanisms



One common procurement
language for technical
requirements



Effective management of tender
appeals (not to undermine the
project implementation timeline)



**PALDIES!
THANK YOU!
AITÄH!
AČIŪ!
KIITOS!
DANKE!
MERCİ!
DZIĘKUJĘ!**