

# The need for a partnership between all stakeholders

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# Agenda

- 01 About Zimmer Biomet
- 02 Partnership Between All Stakeholders
- 03 Closing

01

# About Zimmer Biomet

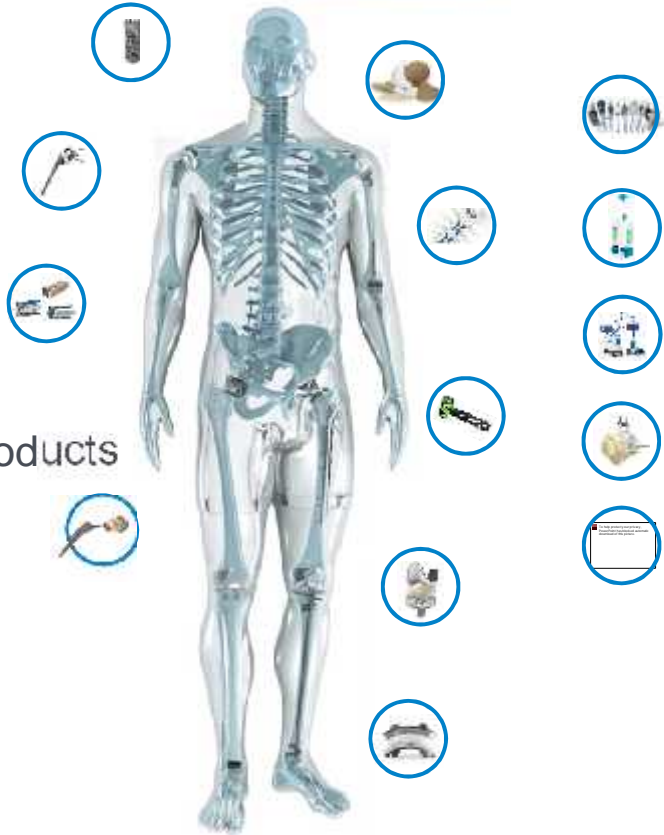
## Our Mission

Alleviate pain and improve the quality of life  
for people around the world.

Every year, Zimmer Biomet improves the lives of about 3 million people across the globe.

A Leader in Musculoskeletal Health

- Orthopedic reconstructive products
- Sports Medicine, Biologics, Extremities & Trauma products
- Spine, craniomaxillofacial and thoracic products
- Dental implants
- Related surgical products (e.g. instrumentation)
- Technologies and services enhancing patient care



## EMEA Footprint

COMMERCIAL  
SITES

>30

MANUFACTURING  
SITES

12

WAREHOUSES

33

2018 FY SALES

\$1.8B

NUMBER OF  
TEAM MEMBERS

7,100



02

# Partnership Between All Stakeholders

## Outcome of Surgical Interventions Depends on Various Factors:





## Product Quality: Adhering to Global Standards and Regulations / Global QMS

### International quality standards and regulations:

- *MDD* and soon *MDR* in Europe
- *FD&C Act* and *Code of Federal Regulation 21 CFR* in the US
- *ISO 13485:2016*
- ...



### Global Quality Management System

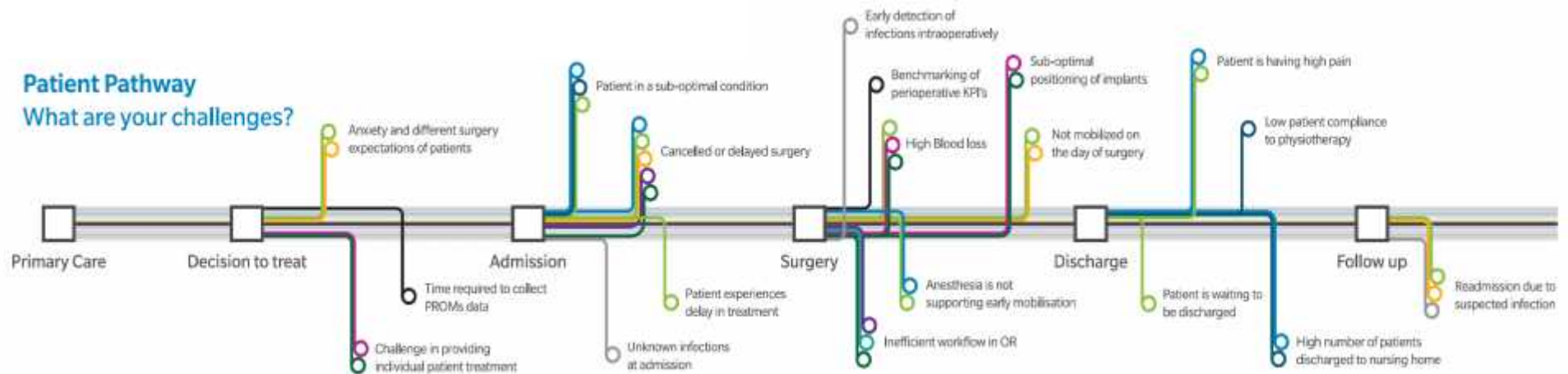
- QMS to meet the demands of global regulations and quality system standards
- ONE ZB Quality Policy worldwide
- corporate independent audit team verifying adherence and compliance in regular audits
- QMS functionality monitored via KPIs

### Audits and inspections by government agencies around the world:

- European Notified Body BSI, FDA, Government agencies from Australia, Ukraine, Korea, Japan, UAE and many others



# Clinical Quality: Portfolio of Comprehensive Solutions



## Clinical Quality: Relationships with Health Care Professionals (HCPs)

- Collaboration in the development of solutions to advance patient care and address medical needs
- Responsibility to train HCPs in the safe and effective use of our devices
  - Dedicated education institution (Zimmer Biomet Institute)

*Our industry and company codes of ethical business regulate all aspects of the relationship with HCPs and Healthcare Organisations (HCOs), such as company-organised events, arrangements with consultants, research and financial support to medical education, amongst others. We are fully committed to support independent medical education.*



## Patient Factors: Patient Education for Enhanced Engagement & Recovery

- Educational offerings and materials for patients
- Technologies supporting recovery: Patient Journey App



# Closing

03

# Partnering up

## Call for Action

- *MDR*: Industry partners have heavily engaged in shaping and implementing the Medical Device Revision
- System readiness bottlenecks:
  - Notified Body readiness
  - Notified Body capacity
  - Outstanding: implementing and delegated act
- Commission and member states to take actions to ensure uninterrupted supply of EU population with medical devices



## Partnering up

Overcoming challenges in health care  
and in health economics  
requires **all stakeholders** involved  
to contribute.

# Thank you!

