

The Consumer Voice in Europe

AdTech and Consumer Information

Agustín Reyna

European Parliament, IMCO, 17 February 2020





OUT OF CONTROL

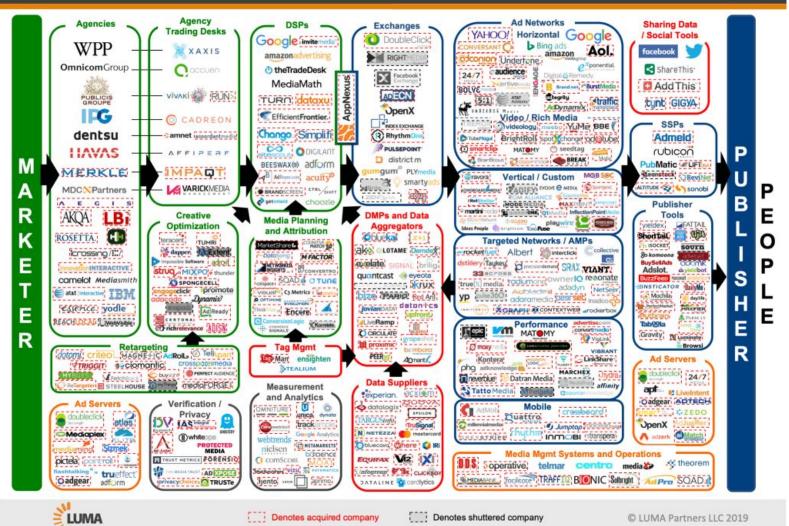
How consumers are exploited by the online advertising industry $^{14.01.2020}$







DISPLAY LUMAscape





Grindr	Google
Perfect365	Facebook
My Talking Tom 2	AppsFlyer
Clue	Appsriyer
	Braze/Appboy
OkCupid	Liftoff
Happn	Adjust
	Adobe
Tinder	Flurry
Muslim	OpenX
Wave Keyboard	PubNative
	Twitter MoPub
MyDays	AppNexus







Smartphone data

Location, behaviour, interests, mood, contacts, app usage

Interests, behaviour, habits, anxieties

Customer loyalty programs

Browsing history

preferences

Financial situation, habits,

Social media

Network, family relations, likes, interests, mood

Credit card transactions

Financial situation, habits, preferences

Connected devices

Habits, preferences, mood, sensor data

DATA BROKER

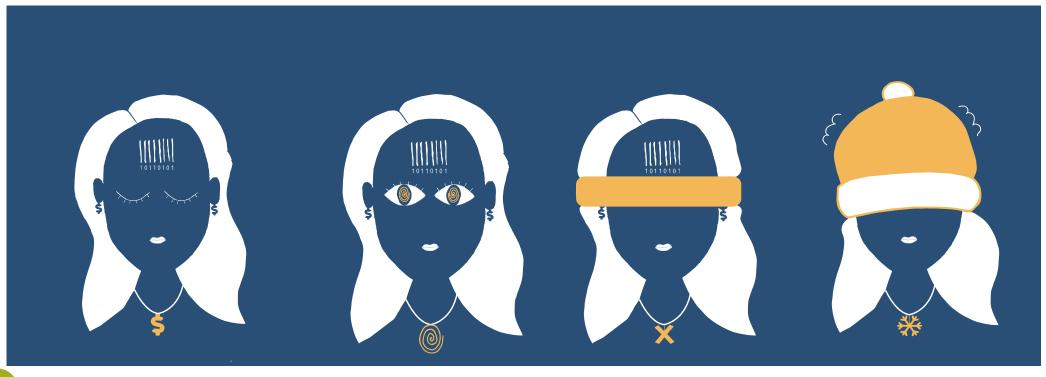
«Digital twin»

Predicted behaviour Psychographic profile Personalized content Demographic segments





BEUC The European CONSUMER HARMS OF ADTECH



Power Asymmetry

Manipulation Discrimination Chilling Effects



BEUC The European WHAT CAN WE DO ABOUT IT?

- Enforcement, Enforcement, Enforcement.
- Targeting specific unfair practices related to personalised advertising (ex-ante prohibitions to be added in the annex of the UCPD).
- Special regime for protection of children.
- Promote privacy-oriented ad technologies.



The Consumer Voice in Europe

Thank you for your attention

agustin.reyna@beuc.eu www.beuc.eu @arcapde, @beuc



This presentation is part of an activity which has received funding under an operating grant from the European Union's Consumer Programme (2014-2020).