

Mapping of Long-term Public and Private Investments in the Development of Covid-19 Vaccines

Study prepared at request of the European Parliament's Policy Department for Economic, Scientific and Quality of Life Policies to support the Special Committee “COVID-19 pandemic: lessons learned and recommendations for the future” (COVI)

European Parliament, 23 March 2023

Massimo Florio

Professor of Public Economics at the University of Milan

with

Chiara Pancotti, Senior Researcher at CSIL and **Simona Gamba**, Assistant Professor at the University of Milan

MAIN OBJECTIVES

1. To map the funding for R&D and the expansion of the production capacity for the manufacturing of nine COVID-19 vaccines in order to estimate the relative importance of funds by different actors
2. To ascertain the need for continuing support COVID-19 vaccines with public funds

MAIN FINDINGS IN A NUTSHELL

- Collected evidence suggests that from 2020 to early 2022, **combined support in various forms (mainly grants) by external funds for R&D and the expansion of production capacity for the nine vaccines included in the study were in the range of EUR 9 billion**
- Additionally, there were about **EUR 21 billion of APAs (mainly by the US and EU)**
- **R&D expenditure sustained by companies** for COVID-19 vaccines is not publicly available: our estimate is **in the range of EUR 5 billion for 2020-2021**
- **Corporate investment to sustain production before authorisation is estimated about EUR 11 billion**
- Governments largely **de-risked** corporates' investments in vaccines' development and manufacturing by investing **EUR 30 billion** vs **EUR 16 billion** invested by the companies
- **The role of the EU plus Member States in funding R&D was marginal compared to the US government and to some extent UK (and Germany)**
- Scientific literature reviewed and experts interviewed for this study strongly suggest that **R&D for COVID-19 vaccines should be sustained because of future pandemic risks**

METHODS AND RESEARCH STREAMS

| | Q1 - Mapping of funding of R&D and the production of COVID-19 vaccines | Q2 - Relative importance of funds invested into COVID-19 vaccines R&D by different actors | Q3 - Need for continuing support COVID-19 vaccines with public funds |
|----------------------|--|---|--|
| Desk research | ✓ | | ✓ |
| Statistical analysis | ✓ | ✓ | |
| Interviews | ✓ | | ✓ |

Source: Authors

THE CONSIDERED VACCINES

Authors, based on ECA (2022) and [EMA website](#)

| Comirnaty – BioNTech/Pfizer | |
|-------------------------------------|--|
| Platform | mRNA |
| Use | Primary vaccination, booster (x3) |
| Population | <ul style="list-style-type: none"> Primary vaccination: ≥ 6 months - ≥ 18 years Booster: ≥ 5 years - ≥ 18 years |
| Phase achieved | Authorised in EU |
| Date of (conditional) authorisation | 21/12/2020 |
| Spikevax – Moderna | |
| Platform | mRNA |
| Use | Primary vaccination, booster (x3) |
| Population | <ul style="list-style-type: none"> Primary vaccination: ≥ 6 months - ≥ 18 years Booster: ≥ 12 years - ≥ 18 years |
| Phase achieved | Authorised in EU |
| Date of (conditional) authorisation | 06/01/2021 |
| Vaxzevria – AstraZeneca | |
| Platform | Adenoviral vector |
| Use | Primary vaccination, booster (x1) |
| Population | <ul style="list-style-type: none"> Primary vaccination: ≥ 18 years Booster: ≥ 18 years |
| Phase achieved | Authorised in EU |
| Date of (conditional) authorisation | 29/01/2021 |

| Jcovden - Janssen | |
|-------------------------------------|---|
| Platform | Adenoviral vector |
| Use | Primary vaccination, booster (x1) |
| Population | <ul style="list-style-type: none"> Primary vaccination: ≥ 18 years Booster: ≥ 18 years |
| Phase achieved | Authorised in EU |
| Date of (conditional) authorisation | 11/03/2021 |
| Nuvaxovid - Novavax | |
| Platform | Protein |
| Use | Primary vaccination, booster (x1) |
| Population | <ul style="list-style-type: none"> Primary vaccination: ≥ 12 years - ≥ 18 years Booster: ≥ 18 years |
| Phase achieved | Authorised in EU |
| Date of (conditional) authorisation | 20/12/2021 |
| COVID-19 Vaccine Valneva - Valneva | |
| Platform | Inactivated |
| Use | Primary vaccination |
| Population | <ul style="list-style-type: none"> Primary vaccination: 18-50 years |
| Phase achieved | Authorised in EU |
| Date of (conditional) authorisation | 24/06/2022 |

| VidPrevtyn Beta – Sanofi Pasteur | |
|-------------------------------------|---|
| Platform | Protein |
| Use | Booster |
| Population | <ul style="list-style-type: none"> Booster: ≥ 18 years |
| Phase achieved | Authorised in EU |
| Date of (conditional) authorisation | 10/11/2022 |
| COVID-19 Vaccine - HIPRA | |
| Platform | Recombinant protein |
| Use | Booster |
| Population | <ul style="list-style-type: none"> Booster: Adults fully vaccinated |
| Phase achieved | Rolling review |
| Date of (conditional) authorisation | / |
| CVnCoV – Curevac | |
| Platform | mRNA |
| Use | Booster |
| Population | <ul style="list-style-type: none"> Booster: ≥ 18 years |
| Phase achieved | Withdrawn |
| Date of (conditional) authorisation | / |

AMOUNT OF EXTERNAL SUPPORT FUNDS RECEIVED BY ENTITY AND BY TYPE

| EUR million | R&D only | | R&D + manufacturing | | APA*** |
|-------------------|--------------|-------------|---------------------|--------------|----------------|
| | Grant* | Loan** | Grant* | Loan** | |
| Moderna | 123.8 | | 838.0 | | 8,974.8 |
| Pfizer | | | | | 5,929.8 |
| AstraZeneca | 336.8 | | 1,403.5 | | 1,993.7 |
| Novavax | | | 1,982.0 | | |
| Sanofi | | | 2,185.9 | | 607.2 |
| Janssen | 46.8 | | 780.6 | | 2,445.0 |
| BioNTech | 118.4 | | 584.6 | 100.0 | |
| Valneva | 15.2 | | | | 489.5 |
| Oxford University | 19.8 | | 57.5 | | |
| CureVac | 15.6 | | 291.9 | 25.0 | 450.0 |
| Hipra | 6.6 | 12.9 | | 45.0 | |
| TOTAL | 683.0 | 12.9 | 8,124.0 | 170.0 | 20,890 |

Note: CureVac and Hipra are not part of the vaccines authorised by EMA. * Grant is non-repayable support provided either by the public sector or other private companies. ** Loan is repayable finance provided either by the European Investment Bank or national public entities. *** The APA volume considered is the total volume of the contract for the purchase of doses (excluding optional ones) foreseen in the contract. The amount may or may not include a down payment. APA volumes for BioNTech, and Oxford University are nil because marketing authorization for the vaccines they have developed is held respectively by Pfizer, and AstraZeneca.

Source: Authors

SUMMARY FICHES BY COMPANY

| SUMMARY FICHE ASTRAZENECA | | |
|---|--|------------------|
| The company has preferred not to comment on this Fiche or on information from the public domain | | |
| 1. KEY INFO | | |
| Name | AstraZeneca plc | |
| Headquarters | Cambridge, England, UK | |
| Year of foundation | 1999 | |
| Type of firm | Public limited company | |
| Listed | LSE: AZN | |
| 2. PRODUCTS AND TURNOVER (€ MILLIONS) | | |
| Product portfolio | Oncology, biopharmaceuticals, cardiovascular, renal, metabolism, respiratory and immunology, vaccines, rare diseases | Website |
| Revenue (Net Income) 2019 | 19114 (+1046) | Financial Report |
| Revenue (Net Income) 2020 | 21518 (+2492) | Financial Report |
| Revenue (Net Income) 2021 | 27509 (+81) | Financial Report |
| 3. COVID-19 VACCINE | | |
| Name | Vaxzevria or COVID-19 Vaccine AstraZeneca | |
| Type | Viral vector | |
| EMA status | Approved | |
| Date of the authorization request | 01/2021 | |
| Date of EMA conditional marketing authorization | 29/01/2021 | |
| Date of EMA standard marketing authorization | 31/10/2022 | |
| Date of FDA marketing authorization | / | |

| SUMMARY FICHE BIONTECH | | |
|--|--|------------------|
| The company never replied to principal investigator's requests of contact. | | |
| 1. KEY INFO | | |
| Name | BioNTech SE | |
| Headquarters | Mainz, Germany | |
| Year of foundation | 2008 | |
| Type of firm | Public company | |
| Listed | Nasdaq: BNTX | |
| 2. PRODUCTS AND TURNOVER (\$ MILLIONS) | | |
| Product portfolio | Immunotherapies for oncology and infectious diseases | Website |
| Revenue (Net Income) 2019 | 122 (-200) | Financial Report |
| Revenue (Net Income) 2020 | 550 (+17) | Financial Report |
| Revenue (Net Income) 2021 | 22430 (+12166) | Financial Report |
| 3. COVID-19 VACCINE | | |
| Name | Comirnaty or Pfizer-BioNTech COVID-19 vaccine | |
| Type | mRNA | |
| EMA Status | Approved | |
| Date of the authorization request to EMA | 12/2020 | |
| Date of EMA conditional marketing authorization | 21/12/2020 | |
| Date of EMA standard marketing authorization | 10/10/2022 | |
| Date of FDA marketing authorization | 12/2020, then approved in 08/2021 | |

| SUMMARY FICHE CUREVAC | | |
|--|--|------------------|
| The fiche has been read and validated by CureVac's representative. | | |
| 1. KEY INFO | | |
| Name | CureVac | |
| Headquarters | Tubingen, Germany | |
| Year of foundation | 2000 | |
| Type of firm | Public company | |
| Listed | Nasdaq: CVAC | |
| 2. PRODUCTS AND TURNOVER (\$ MILLIONS) | | |
| Product portfolio | Therapies using messenger RNA technology, focusing on three therapeutic areas: prophylactic vaccines, cancer immunotherapies and molecular therapies | Website |
| Revenue (Net Income) 2019 | 19 (-112) | Financial Report |
| Revenue (Net Income) 2020 | 56 (-147) | Financial Report |
| Revenue (Net Income) 2021 | 122 (-487) | Financial Report |
| 3. COVID-19 VACCINE | | |
| Name | (CvCvCoV) | |
| Type | mRNA | |
| EMA Status | Withdrawn ⁶ | |
| Date of the authorization request to EMA | 02/2021 | |

| SUMMARY FICHE GSK | | |
|---|--|------------------|
| The company stated in writing that GSK did not receive direct public funding related to the vaccine while Sanofi, which is the marketing authorisation holder and developed the antigen, was the recipient of some support. | | |
| 1. KEY INFO | | |
| Name | GSK plc | |
| Headquarters | London, England, UK | |
| Year of foundation | 2000 | |
| Type of firm | Public limited company | |
| Listed | LSE: GSK | |
| 2. PRODUCTS AND TURNOVER (€ MILLIONS) | | |
| Product portfolio | Infectious diseases, HIV, oncology, and immunology | Website |
| Revenue (Net Income) 2019 | 33754 (+4645) | Financial Report |
| Revenue (Net Income) 2020 | 34099 (+5749) | Financial Report |
| Revenue (Net Income) 2021 | 34114 (+4385) | Financial Report |
| 3. COVID-19 VACCINE | | |
| Name | VidPrevtyn Beta | |
| Type | Subunit (adjuvanted recombinant) | |
| EMA Status | Approved | |
| Date of the authorization request | 07/2021 | |
| Date of EMA marketing authorization | 10/11/2022 | |
| Date of FDA marketing authorization | / | |

| SUMMARY FICHE HIPRA | | |
|---|---|---------|
| This fiche includes the feedback received by Hipra's representatives. | | |
| 1. KEY INFO | | |
| Name | Hipra | |
| Headquarters | Amer, Girona, Spain | |
| Year of foundation | 1954 | |
| Type of firm | Biotechnological pharmaceutical company | |
| Listed | No | |
| 2. PRODUCTS AND TURNOVER (EUR MILLIONS) | | |
| Product portfolio | Prevention for animal and human health, with a broad range of highly innovative vaccines and an advanced diagnostic service | Website |
| Revenue (Net Income) 2019 | 40,1 | |
| Revenue (Net Income) 2020 | 48,7 | |
| Revenue (Net Income) 2021 | 50,1 | |
| 3. COVID-19 VACCINE | | |
| Name | COVID-19 Vaccine HIPRA (PH4-1V) | |
| Type | Recombinant protein | |
| Status | EMA: rolling review | |
| Date of the authorization request | 03/2022 | |

| SUMMARY FICHE JANSEN | | |
|---|--|------------------|
| After an initial contact with a senior representative, the company never provided a feedback. | | |
| 1. KEY INFO | | |
| Name | Janssen Pharmaceuticals | |
| Headquarters | Beerse, Belgium | |
| Year of foundation | 1953 from 1961 part of J&J | |
| Type of firm | Pharmaceutical company | |
| Listed | No (But Johnson & Johnson is listed) | |
| 2. PRODUCTS AND TURNOVER (\$ MILLIONS) | | |
| Product portfolio | Cardiovascular, Immunology, Infectious Diseases, ... | Website |
| Revenue (Net Income) 2019 | 82059 (+15119) | Financial Report |
| Revenue (Net Income) 2020 | 82584 (+14714) | Financial Report |
| Revenue (Net Income) 2021 | 93775 (+20878) | Financial Report |
| 3. COVID-19 VACCINE | | |
| Name | Jcovden or COVID-19 Vaccine Janssen (Ad26.COV2.S) | |
| Type | Viral vector | |
| EMA Status | Approved | |
| Date of the authorization request | 02/2021 | |
| Date of EMA conditional marketing authorization | 11/03/2021 | |
| Date of EMA standard marketing authorization | 10/01/2023 | |
| Date of FDA marketing authorization | 02/2021 | |

| SUMMARY FICHE MODERNA | | |
|--|--|------------------|
| No feedback was provided on this fiche by the company due to their confidentiality policy. | | |
| 1. KEY INFO | | |
| Name | Moderna | |
| Headquarters | Cambridge, Massachusetts, U.S. | |
| Year of foundation | 2010 | |
| Type of firm | Public company | |
| Listed | Nasdaq: MRNA | |
| 2. PRODUCTS AND TURNOVER (\$ MILLIONS) | | |
| Product portfolio | Therapies using messenger RNA technology, such as for infectious, immuno-oncology, and cardiovascular diseases | Website |
| Revenue (Net Income) 2019 | 40 (-514) | Financial Report |
| Revenue (Net Income) 2020 | 803 (-747) | Financial Report |
| Revenue (Net Income) 2021 | 18413 (+12202) | Financial Report |
| 3. COVID-19 VACCINE | | |
| Name | Spikvax or COVID-19 Vaccine Moderna (mRNA-1273) | |
| Type | mRNA | |
| EMA Status | Approved | |
| Date of the authorization request to EMA | 11/2020 | |
| Date of EMA conditional marketing authorization | 06/01/2021 | |
| Date of EMA standard marketing authorization | 03/10/2022 | |
| Date of FDA marketing authorization | 12/2020 | |

| SUMMARY FICHE NOVAVAX | | |
|--|-------------------------------------|------------------|
| This fiche includes the feedback received by Novavax's representative. | | |
| 1. KEY INFO | | |
| Name | Novavax | |
| Headquarters | Gaithersburg, Maryland, U.S. | |
| Year of foundation | 1987 | |
| Type of firm | Public company | |
| Listed | Nasdaq: NVAX | |
| 2. PRODUCTS AND TURNOVER (\$ MILLIONS) | | |
| Product portfolio | Transformational vaccines | Website |
| Revenue (Net Income) 2019 | 19 (-133) | Financial Report |
| Revenue (Net Income) 2020 | 476 (-418) | Financial Report |
| Revenue (Net Income) 2021 | 1146 (-1744) | Financial Report |
| 3. COVID-19 VACCINE | | |
| Name | Nuvaxovid and Covovax (NVX-CoV2373) | |
| Type | Subunit (adjuvanted recombinant) | |
| EMA Status | Authorised | |
| Date of the authorization request to EMA | 02/2021 | |
| Date of EMA conditional marketing authorization | 20/12/2021 | |
| Date of EMA standard marketing authorization | 07/2021 | |

| SUMMARY FICHE PFIZER | | |
|--|---|------------------|
| No comment on this fiche was provided by the company due to their confidentiality policy | | |
| 1. KEY INFO | | |
| Name | Pfizer | |
| Headquarters | New York City, New York, U.S. | |
| Year of foundation | 1849 | |
| Type of firm | Public company | |
| Listed | NYSE: PFE | |
| 2. PRODUCTS AND TURNOVER (\$ MILLIONS) | | |
| Product portfolio | Largest drug company (cardiovascular, vaccines, antidepressants, ...) | Website |
| Revenue (Net Income) 2019 | 41172 (+10838) | Financial Report |
| Revenue (Net Income) 2020 | 41651 (+6630) | Financial Report |
| Revenue (Net Income) 2021 | 81288 (+22415) | Financial Report |
| 3. COVID-19 VACCINE | | |
| Name | Comirnaty or Pfizer-BioNTech COVID-19 vaccine | |
| Type | mRNA | |
| EMA Status | Approved | |
| Date of the authorization request to EMA | 12/2020 | |
| Date of EMA conditional marketing authorization | 21/12/2020 | |
| Date of EMA standard marketing authorization | 10/10/2022 | |
| Date of FDA marketing authorization | 12/2020, then approved in 08/2021 | |

| SUMMARY FICHE SANOFI | | |
|---|---|------------------|
| The company has declined to comment on this Fiche and stated that information linked to the APV are proprietary or from external sources. | | |
| 1. KEY INFO | | |
| Name | Sanofi Pasteur | |
| Headquarters | Lyon, France | |
| Year of foundation | 2004 | |
| Type of firm | Vaccines division of Sanofi | |
| Listed | No (but Sanofi S.A. is listed, Euronext Paris: SAN) | |
| 2. PRODUCTS AND TURNOVER (EUR MILLIONS) | | |
| Product portfolio | Vaccines | Website |
| Revenue (Net Income) 2019 | 36126 (+2907) | Financial Report |
| Revenue (Net Income) 2020 | 36041 (+12294) | Financial Report |
| Revenue (Net Income) 2021 | 37761 (+6223) | Financial Report |
| 3. COVID-19 VACCINE | | |
| Name | VidPrevtyn Beta | |
| Type | Subunit (adjuvanted recombinant) | |
| EMA Status | Approved | |
| Date of the authorization request | 07/2021 | |
| Date of EMA marketing authorization | 10/11/2022 | |
| Date of FDA marketing authorization | / | |

| SUMMARY FICHE VALNEVA | | |
|--|--------------------------|------------------|
| The company declined the participation in the study, for communication to Vaccine Europe, due to the fact they are under confidentiality with some governments | | |
| 1. KEY INFO | | |
| Name | Valneva SE | |
| Headquarters | Saint-Herblain, France | |
| Year of foundation | 2013 | |
| Type of firm | Public company | |
| Listed | Euronext Paris: VLA | |
| 2. PRODUCTS AND TURNOVER (EUR MILLIONS) | | |
| Product portfolio | Vaccines | Website |
| Revenue (Net Income) 2019 | 126 (-2) | Financial Report |
| Revenue (Net Income) 2020 | 110 (-64) | Financial Report |
| Revenue (Net Income) 2021 | 348 (-73) | Financial Report |
| 3. COVID-19 VACCINE | | |
| Name | Valneva COVID-19 vaccine | |
| Type | Inactivated | |
| EMA Status | Approved | |
| Date of the authorization request to EMA | 05/2022 | |
| Date of FDA marketing authorization | / | |
| Date of EMA marketing authorization | 24/06/2022 | |

EXAMPLE: SUMMARY FICHE BY COMPANY

SUMMARY FICHE NOVAVAX

This fiche includes the feedback received by Novavax's representative.

1. KEY INFO

| | |
|--------------------|------------------------------|
| Name | Novavax |
| Headquarters | Gaithersburg, Maryland, U.S. |
| Year of foundation | 1987 |
| Type of firm | Public company |
| Listed | Nasdaq: NVAX |

2. PRODUCTS AND TURNOVER (\$ MILLIONS)

| | | |
|---------------------------|---------------------------|-------------------------|
| Product portfolio | Transformational vaccines | Website |
| Revenue (Net income) 2019 | 19 (-133) | Financial Report |
| Revenue (Net income) 2020 | 476 (-418) | Financial Report |
| Revenue (Net income) 2021 | 1146 (-1744) | Financial Report |

3. COVID-19 VACCINE

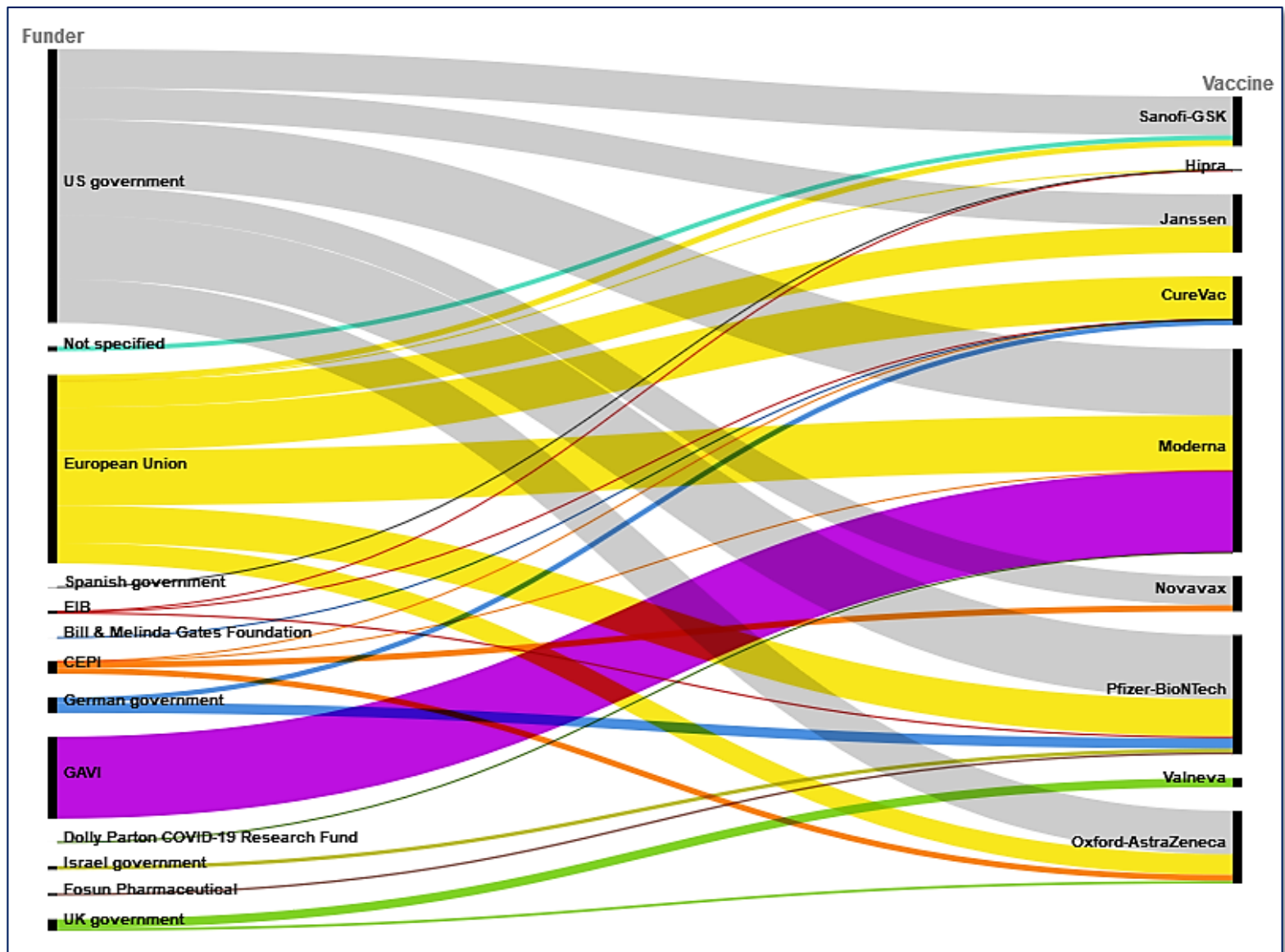
| | |
|---|-------------------------------------|
| Name | Nuvaxovid and Covovax (NVX-CoV2373) |
| Type | Subunit (adjuvanted recombinant) |
| EMA Status | Authorised |
| Date of the authorization request to EMA | 02/2021 |
| Date of EMA conditional marketing authorisation | 20/12/2021 |
| Date of FDA marketing authorisation | 07/2021 |

4. EXTERNAL FUNDING SOURCES

| FUNDING FOR R&D + MANUFACTURING CAPACITY | | | | |
|--|---------------|----------------------|------------------------------------|--|
| Date | Funder | Amount (\$ Millions) | Typology | Source |
| 2020 | US government | 60 | Direct funding (RD+ manufacturing) | Novavax, 2021, "A New Era Has Begun", Annual Report. |
| 07/2020 | US government | 1800 | Direct funding (RD+ manufacturing) | BARDA's Expanding COVID-19 Medical Countermeasure Portfolio |
| Until 2021 | CEPI | 399.5 | Direct funding (RD+ manufacturing) | Novavax, 2021, "A New Era Has Begun", Annual Report. CEPI portfolio. |

| ADVANCE PURCHASE AGREEMENTS (APA) | | | | | | |
|-----------------------------------|--------|--|------------|----------------------|----------|--|
| Date | Funder | Number of doses | Price/dose | Amount (\$ Millions) | Typology | Source |
| 2021 | Gavi | 300 | missing | missing | APA | Novavax, 2021, "A New Era Has Begun", Annual Report. |
| 2021 | EU | 100 million doses for 2021 ⁶⁷ | missing | missing | APA | Novavax, Inc., 2021, "Novavax and European Commission Finalize Advance Purchase Agreement for up to 200 million doses of COVID-19 Vaccine", PRNewswire |

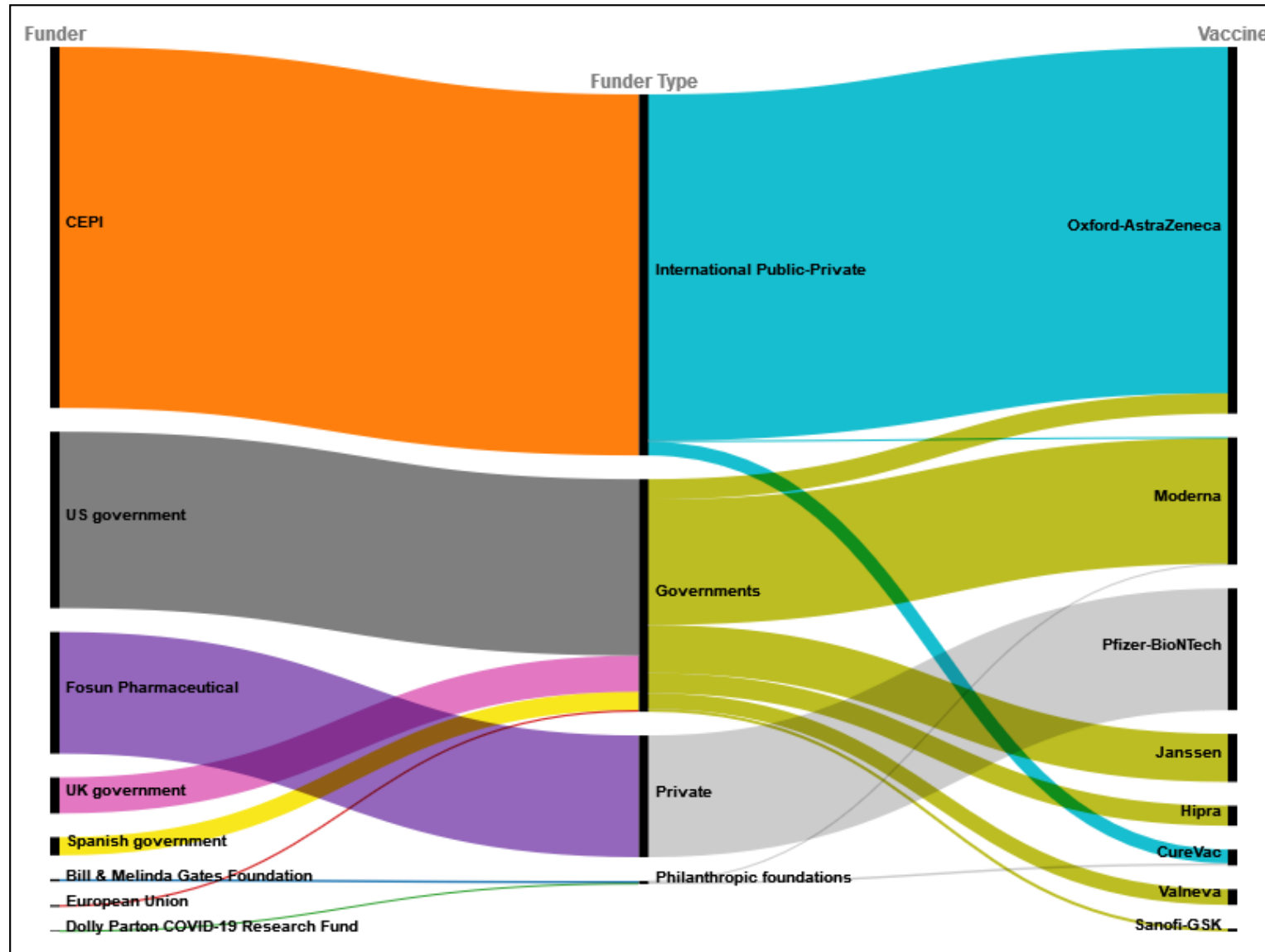
SOURCES OF COVID-19 VACCINE FUNDING BY FUNDER*



*Regardless the incentive mechanism (and including APAs)

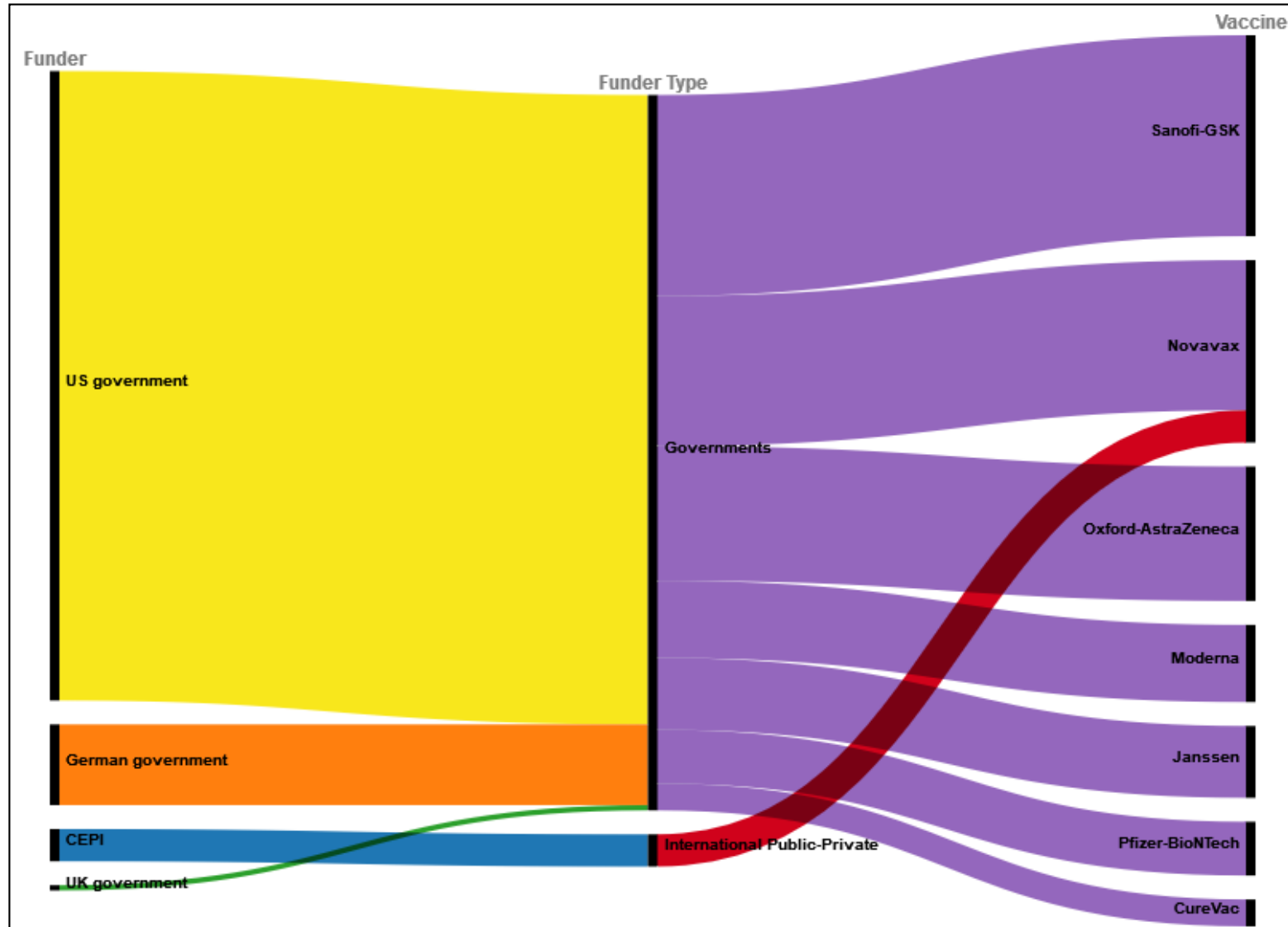
Source: Authors

SOURCES OF GRANTS FOR COVID-19 VACCINE "R&D ONLY" BY FUNDER



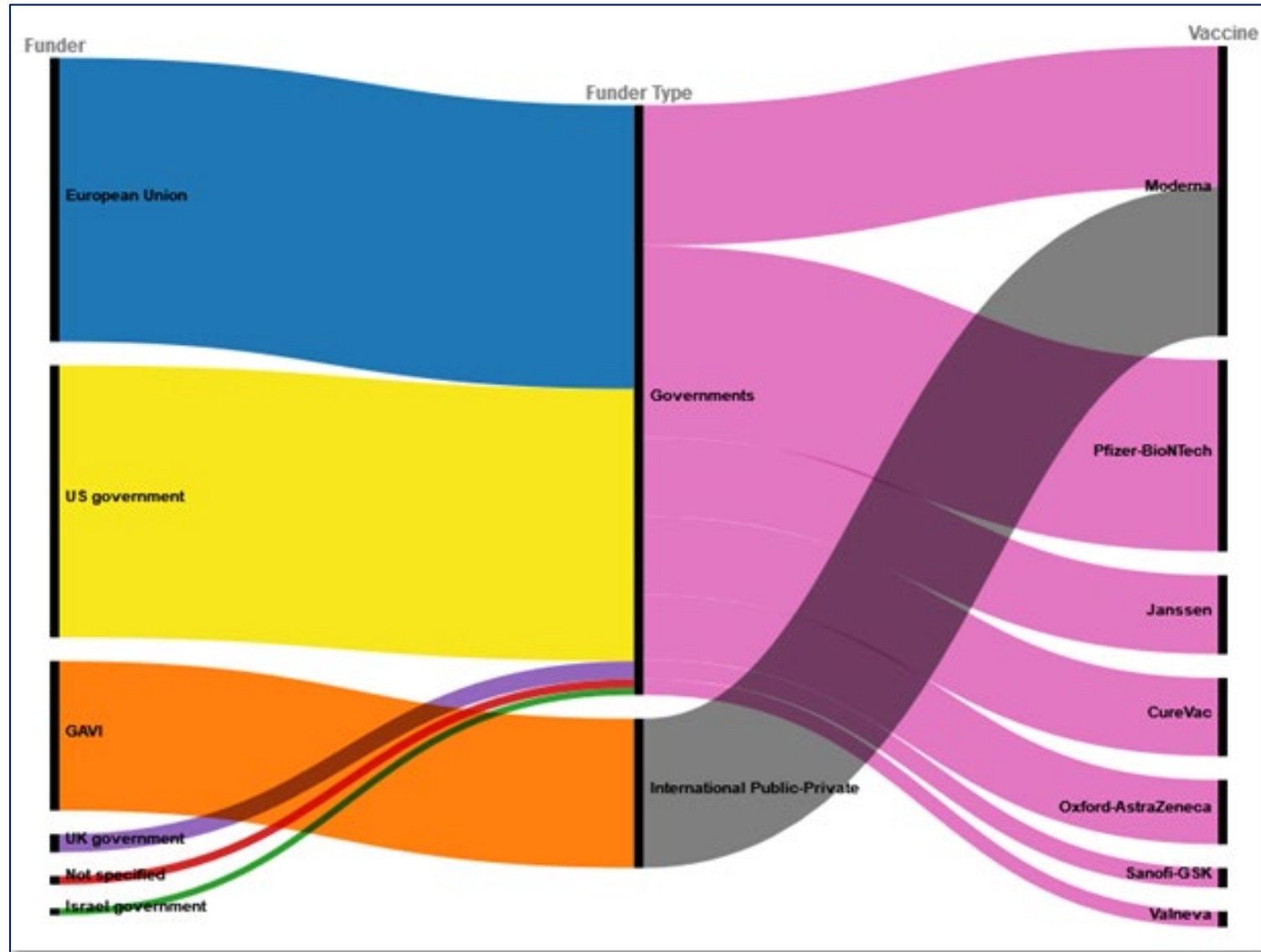
Source: Authors

SOURCES OF GRANTS FOR COVID-19 VACCINE "R&D + MANUFACTURING" BY FUNDER



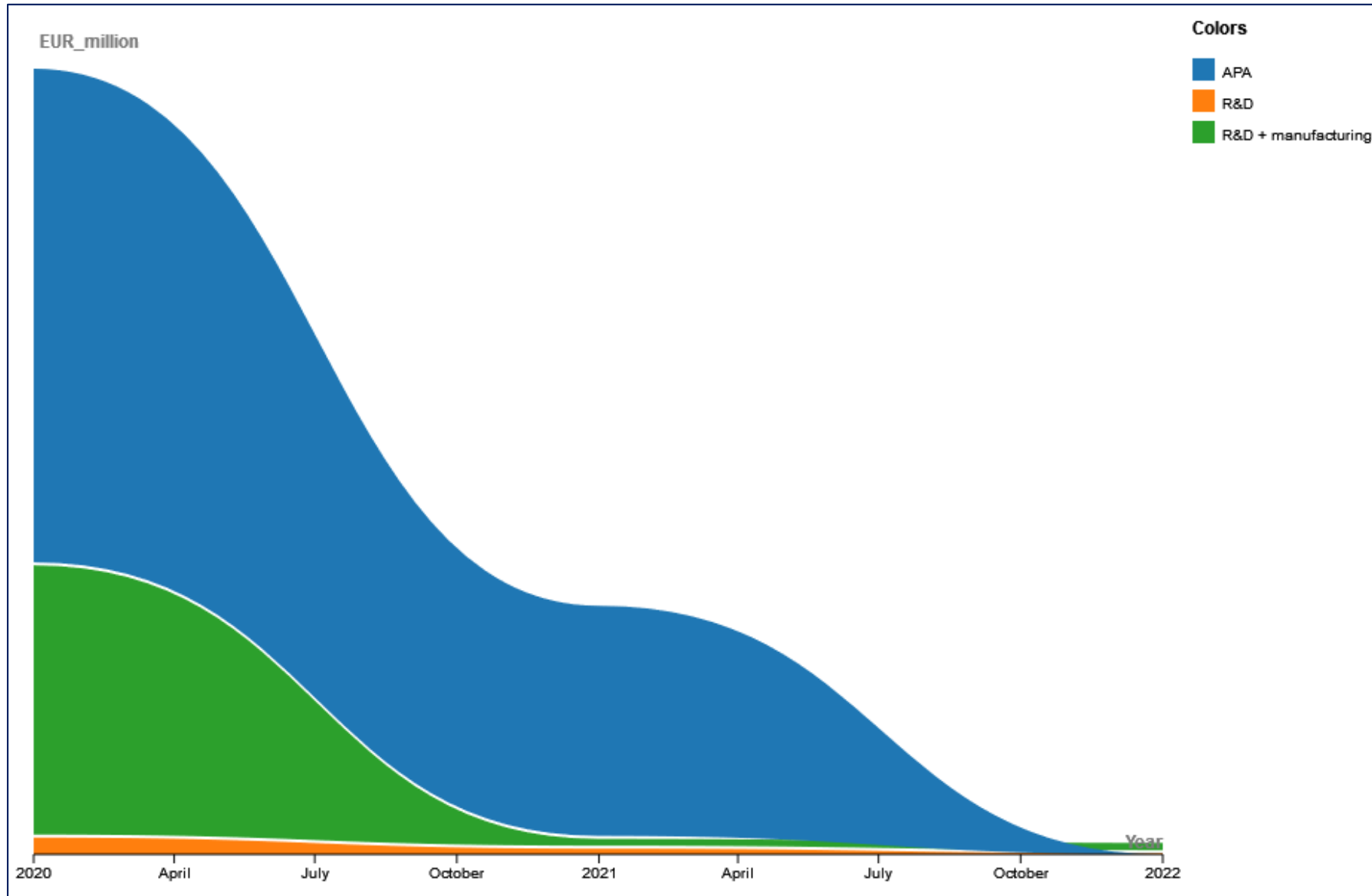
Source: Authors

SOURCES OF COVID-19 VACCINE APAs BY FUNDER



Source: Authors

EXTERNAL FUNDING OVER TIME



Source: Authors

TOTAL CORPORATE R&D EXPENDITURE, 9 COMPANIES, 2018-21

| Company | | 2018 | 2019 | 2020 | 2021 | Note |
|-------------|-----|-------|-------|-------|--------|---|
| Pfizer | USD | 7,760 | 8,385 | 9,393 | 13,829 | Conditional marketing authorisation issued: 21/12/2020. |
| Novavax | USD | | | 609 | 2,246 | Figures specific for Nuvaxovid. Conditional marketing authorisation issued: 20/12/2021. |
| Janssen | USD | 8,446 | 8,834 | 9,563 | 11,882 | Figures specific for "pharmaceutical". Conditional marketing authorisation issued: 11/03/2021. |
| Sanofi | EUR | 5,894 | 6,018 | 5,530 | 5,692 | Marketing authorisation issued: 10/11/2022. |
| Moderna | USD | 454 | 496 | 1,370 | 1,991 | Conditional marketing authorisation issued: 06/01/2021. |
| Valneva | EUR | | | 19.0 | 113.9 | Figures specific for COVID-19. Marketing authorisation issued: 24/06/2022. |
| AstraZeneca | USD | 5,932 | 6,059 | 5,991 | 9,736 | Conditional marketing authorisation issued: 29/01/2021. |
| BioNTech | EUR | n.a. | 226.5 | 645 | 949 | See Pfizer for the authorization date. |
| GSK | GBP | 3,893 | 4,568 | 5,098 | 5,278 | See Sanofi for the authorization date. |

Source: Authors based on companies annual reports

TOTAL CORPORATE R&D EXPENDITURE, 9 COMPANIES, 2018-21

- **The cumulated volume of corporate R&D expenditure incurred by producers** (of the **seven** authorised vaccines only) **somehow attributable to COVID-19 vaccines is** in the range EUR 4-5 billion of corporate R&D
- This number has to be compared to the **EUR 9 billion of external support** provided in years 2020 and 2021 (for **nine** vaccines), **out of which about EUR 8 billion is provided by the public sector**
- The EUR 9 billion figure (mostly in the form of grants), however, includes support to increasing production capacity
- This number does not include APAs
- This number does not consider additional funding, particularly by BARDA, to suppliers (such as Merck) related products, such as vials, biocontainers, needles, syringes, etc.

TOTAL CORPORATE FIXED ASSETS, 9 COMPANIES, 2018-21

MAY INCLUDE INVESTMENT FOR COVID-19 VACCINES IN 2020-2021*

| Company | 2018 | 2019 | 2020 | 2021 |
|-----------------------|--------|---------|--------|---------|
| Pfizer | 95,630 | 119,985 | 97,109 | 107,525 |
| Novavax | 77 | 67 | 272 | 372 |
| Janssen Pharmaceutica | 9,926 | 9,712 | 10,110 | n.a. |
| Sanofi | 1,636 | 1,583 | n.a. | 1,490 |
| Moderna | 349 | 410 | 847 | 7,591 |
| Valneva | 104 | 136 | 141 | 232 |
| AstraZeneca | 39,354 | 40,782 | 38,452 | 69,856 |
| BioNTech | n.a. | 237 | 651 | 759 |
| GSK | 45,896 | 70,758 | 65,915 | 71,676 |

*EUR Million. Source: Authors based on Orbis

- **The cumulative production investments of the nine companies in 2020-2021 may be in the range of EUR 11 +/- 3 billion**
- Mostly depending on the missing data about Pfizer investments outside Europe, about AstraZeneca worldwide, and how to interpret the total asset increase of some other companies, particularly the very high fixed investment of Moderna

SUMMING UP THE FIGURES


- Given this evidence, **we can confidently conclude that – albeit with significant differences across companies – US taxpayers were the major funders of corporate R&D and initial productive investment for most of the nine COVID-19 vaccines considered**
- The incentive in grant form was about one billion per vaccine on average (including one withdrawn), but with a vast variance across the considered vaccines and companies
- Moreover, **some of these incentives and the almost EUR 21 billion of APAs** (that we have been able to track) **may have also contributed to de-risking around EUR 11 billion of corporate investments for the production capacity of vaccines until 2021**

EIB SUPPORT FOR VACCINES R&D AND MANUFACTURING

- 2019, the EIB supported **BionNTech** with a **EUR 50 million loan agreement under the European Growth Finance Facility for BioNTech's personalised cancer immunotherapy programme**
- June 2020, the EIB and **BioNTech** signed a **EUR 100 million loan agreement for the development and large-scale production of portfolio of vaccines**, including a vaccine candidate against SARS-CoV-2
- July 2020, **the EIB and CureVac** signed a **EUR 75 million loan agreement for the development and large-scale production of vaccines**, including CureVac's vaccine candidate against SARS-CoV-2
- June 2021, **the EIB and Univercells** signed a **EUR 30 million loan agreement to enable the production of large volumes of COVID-19 vaccines** in a new facility and to co-develop a pipeline of COVID-19 vaccines
- October 2021, **the EIB and Hipra** signed a loan agreement worth **EUR 45 million to support the development of a new COVID-19 vaccine**
- April 2022, the EIB signed a **EUR 15 million loan with the Italian Biomedical Research Company (IRBM)** to expand the capacity to make vaccines and increase research into the coronavirus and other diseases

QUALITATIVE LONG-TERM SCENARIOS

| A diminished threat | Regular reinfections | Barely manageable winters | Unmanageable winters | A new pandemic |
|--|---|--|--|---|
| <ul style="list-style-type: none">• Hospitalisations and mortality very low• Routinely manageable | <ul style="list-style-type: none">• New variants• Waning immunity and non-negligible rates of hospitalisations and mortality among at-risk populations | <ul style="list-style-type: none">• SARS-CoV-2 variants with higher intrinsic severity, combined with waning immunity• Declining vaccination willingness among the population | <ul style="list-style-type: none">• Hospitalisation rates among the general population that exceed healthcare system capacities• Unpopularity of mandatory measures• General vaccination fatigue | <ul style="list-style-type: none">• Novel pandemic strains• Return to 'flattening the curve' approaches for buying time to introduce revised vaccine• Stringent restrictions but careful assessment |



R&D NEEDS

- The scientific knowledge about how to design COVID-19 vaccines has made significant progress in the last three years, but it is **far from having achieved a steady state**
- Along with major companies, many clinical trials are supported by public sector organisations, universities, and not-for-profit entities
- **Consensus exists on continuing support for COVID-19 vaccines adopting a portfolio strategy**
- Where to invest:
 - **novel vaccine platform to target some more stable features of the virus in order to induce durable sterilising immunity**
 - **next/new/second generation COVID-19 vaccines**
 - **fundamental research for the so-called universal coronavirus vaccines, or at least a pan-betacoronaviruses vaccine**
 - **sophisticated monitoring system**
 - **studies on under-investigated topics on existing vaccines**
 - **needle-free vaccines**
 - **comparative studies**
 - **stabilisation of vaccines**

- Disconnection between corporate R&D choices and public health priorities
- Mismatch between open science in the public sector and patents protecting the investors
- Excessive rents for financial investors in the industry
- Oligopolistic market power on the supply side, and issues of access and affordability affecting the demand
- Inadequate optimisation studies after market authorisation
- Information asymmetries in the public procurement

POLICY OPTIONS

- Betting on a benign evolution of the COVID-19 pandemic does not seem in compliance with a **precautionary principle** from a health policy perspective
- The forecast that SARS-CoV-2 will be around for at least the next ten years calls for sustained attention
- It seems clear that the industry will continue to invest in the R&D of adapted vaccines
- **The industry is unlikely to deploy the effort needed on all or most of the research avenues previously discussed**

LESSONS TO BE LEARNED FROM THE RECENT EXPERIENCE IN EU

1

Avoiding fragmentation and duplication of funding of R&D on COVID-19 vaccines

2

Ensuring public support for clinical development of the next generation COVID-19 vaccines or vaccines protecting against unknown coronaviruses

3

Creating a favourable regulatory and infrastructural environment for clinical trials in EU

4

Careful examination, in the public health interest, of the conditionalities of future R&D grants and de-risking mechanisms

POLICY OPTIONS

ACTIONS NEEDED FOR THE EUROPEAN UNION

SHORT TERM

A stable and clear legal **EU framework for corporate R&D support** on COVID-19 vaccines (and, more broadly, on vaccines for pathogens with pandemic potential) should be designed

SHORT TERM

The design and role of HERA should be revised to ensure it possibly becomes an autonomous entity with its own budget. HERA is burdened with being at the flagship of the capacity of the EU to react to future pandemics. Still, its leverage in terms of legal instruments, political consensus, and funding is not yet proportionate to its ambition

LONG TERM

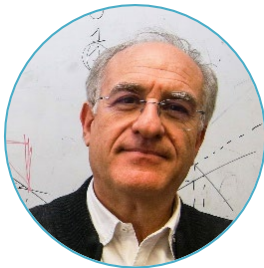
Radically change the EU approach to support frontier biomedical science, a previous study for the EP (Florio et al. 2021) suggests exploring a more direct public intervention: the **creation of a pan-European R&D infrastructure** and delivery organisation for medicines in certain critical areas, with the budgetary scale and scientific ambition comparable to the US NIH, combining EU and MS efforts.

CONCLUSIONS

- Our results point out that, although revenues from COVID-19 vaccines were fully privatised, external funds provided during the pandemic were critically important, with **grants per vaccine of about EUR one billion, with a high variance across companies**
- If **APAs** are considered as an incentive, the role of external funds becomes even more significant (**nearly EUR 30 billion**)
- **Governments played a central role** as a major partner of private firms in the development of vaccines. Nevertheless, the amount of public funding, the type of funds, and the share of public funding over corporate ones, strongly vary from company to company
- **COVID-19 is here to stay**, and further R&D is required in order to improve vaccines for what concerns the resilience to virus mutations and more durable immunity

- **IPR arrangements should take into account the role of public funds, and pricing policies should reflect public R&D investments**
- Similarly, clauses to ensure **supply security** should be carefully listed
- A **stable legal environment** is also in the long-term interest of the competitiveness of the European industry
- In the long run, the creation of a **pan-European R&D infrastructure (“Biomed Europe”)** and delivery organisation focusing on threats and areas of research and development that are underinvested under the current business model should be considered: STOA Study **“European pharmaceutical research and development. Could public infrastructure overcome market failures?”**
- The infrastructure should have the **budgetary scale and scientific ambition** of the US NIH and be equipped with home-grown research and development capacity

THANK YOU



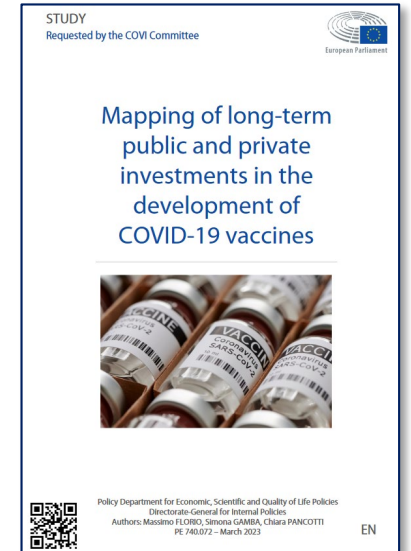
massimo.florio@unimi.it



pancotti@csilmilano.com



simona.gamba@unimi.it



[https://www.europarl.europa.eu/RegData/etudes/STUD/2023/740072/IPOL_STU\(2023\)740072_EN.pdf](https://www.europarl.europa.eu/RegData/etudes/STUD/2023/740072/IPOL_STU(2023)740072_EN.pdf)