

# Improving access to medicines while promoting pharmaceutical innovation

Presentation of the study prepared at request of the Panel for the  
Future of Science and Technology (STOA)

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**Simona Gamba**, Università degli Studi di Milano, **Laura Magazzini**,  
Scuola Superiore Sant'Anna, **Paolo Pertile**, Università di Verona

# Introduction and objectives

- Health as a **fundamental right**, and equality in access to medicines is crucial
- Two conditions:
  - **Innovation**: ability to develop new products that are more effective than the existing ones
  - **Access**: in terms of prices and availability
- In the current framework, challenging to find a **balance** between the two conditions
  - Innovation driven by market size (less likely when small expected returns, even if high value to society)
  - Access not always granted, even if strong public investments
- **Objective of the study**: evaluating the impact of regulatory mechanisms and alternative frameworks on innovation and access

# Methodology



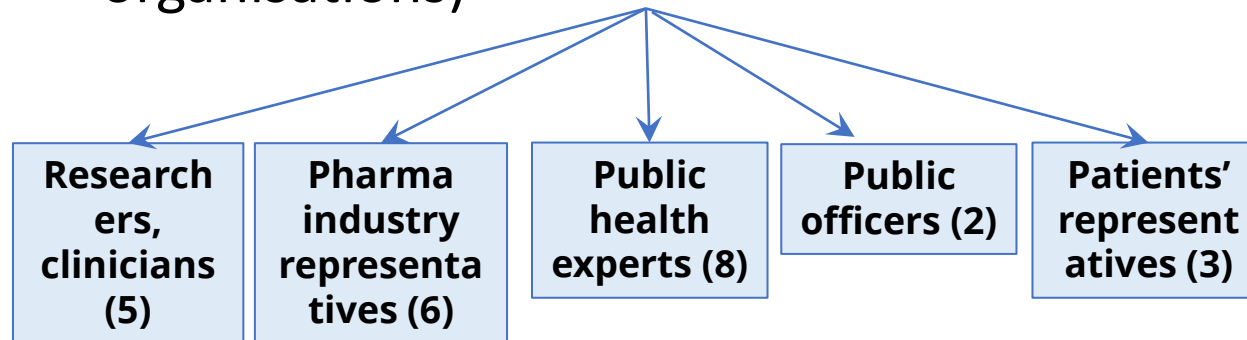
## Literature review

- 195 scientific articles
- 39 reports
- 3 books
- statistical sources



## Semi-structured interviews to expert stakeholders

- 24 respondents (from 23 different organisations)



- Hurdles to innovation, role of incentives, alternative frameworks that may be implemented, comments on the proposal for a new EU pharma legislation



## Report drafting

- Evidence triangulation
- Critical reviewers
- Policy options design
- Interactions with Scientific Foresight Unit (STOA)

# Summary of results: exclusivities

|                    | Impact on:                       |   |  |   |
|--------------------|----------------------------------|---|--|---|
|                    | innovation                       | direction of R&D (e.g. UMN)   | access   | predictability for generics, biosimilars, competitors |
| Patents            | Prevailing view: positive        | Very limited (market-based incentive)                                 | Negative (high prices from limited competition)              | Negative (strategic behaviour)                        |
| SPCs               | Controversial                    | Very limited (market-based incentive)                                 | Negative (high prices from limited competition)              | Negative (differences among countries)                |
| Data exclusivity   | Positive but limited             | Limited (market-based incentive)                                      | Negative (barely relevant if shorter than market protection) | Negative (strategic behaviour)                        |
| Market protection  | Positive (in absence of patents) | Very limited (market-based incentive)                                 | Negative (high prices from limited competition)              | Negative (strategic behaviour)                        |
| Market exclusivity | Positive                         | Very limited (market-based incentive): weak incentives for ultra-rare | Negative (high prices from limited competition)              | Negative (strategic behaviour)                        |

- ✓ Widely adopted and analysed
- ✓ No upfront payment from the healthcare system required
- × Currently struggle to find a balance between stimulus to innovation and access

# Summary of results: vouchers

|      | Impact on:                               |  |   |   |
|------|--|--|---|---|
|      | innovation                               | direction of R&D (e.g. UMN)                    | access  | predictability for generics, biosimilars, competitors   |
| TEVs | Potentially positive (never implemented) | Positive (incentive delinked from market size) | Null in the market of targeted product; negative in the market where it is used             | Negative in the market where it is used (provisions to limit this drawback need to be included) |
| PRVs | Controversial                            | Positive (incentive delinked from market size) | Null in the market of targeted product; positive but limited in the market where it is used | Null  |

- × Limited use so far (PRVs: UMN; TEVs: never implemented)
- × Access to the incentivised product is not guaranteed: access conditions need to be defined
- × TEVs: cost unknown in advance
- × Size of the reward decoupled from the value of the innovation
- ✓ No upfront payment from the healthcare system required

# Summary of results: ex-ante commitment and push incentives

|                   | Impact on:                                       |  |   |   |
|-------------------|--|--|---|---|
|                   | innovation                                       | direction of R&D (e.g. UMN)                    | access  | predictability for generics, biosimilars, competitors |
| APAs              | Positive (reduced market risk for manufacturers) | Positive (incentive delinked from market size) | Positive (provided amounts are appropriately defined) | Positive  |
| SMs               | Positive (reduced market risk for manufacturers) | Positive (incentive delinked from market size) | Positive  | Positive  |
| Innovation prizes | Potentially positive (with limited evidence)     | Positive (incentive delinked from market size) | Positive (if patents are replaced)                    | Positive (if patents are replaced)                    |
| Tax credits       | Positive (reduced costs for manufacturers)       | Limited (weak incentives for ultra-rare)       | Null  | Null  |

- × Ex-ante commitment (APAs, SMs, prizes):
  - × limited use so far
  - × need to define ex-ante the criteria for receiving the incentive
  - × difficulty in setting the value ex-ante
- × Tax credits: not implementable at the EU level (Member States retain control over fiscal policies)
- × Upfront payment from the healthcare system required

# Summary of results: public oriented approaches

|                            | Impact on: |                                 |   |   |
|----------------------------|------------|---------------------------------|---|---|
|                            | innovation | direction of R&D (e.g. UMN)     | access  | predictability for generics, biosimilars, competitors |
| Open science framework     | Positive   | Positive (no profit objectives) | Positive  | Positive  |
| PPPs                       | Positive   | Positive (dedicated effort)     | Positive (many product-development PPPs focus on this aspect) | Positive (most PPPs adopt an open science approach)   |
| Public R&D infrastructures | Positive   | Positive (dedicated effort)     | Positive  | Positive  |

- ✓ Exploitation of synergies and complementarities
- × Limited use so far (UMN)
- × Public R&D infrastructure: long-term implementation and large upfront payment from the public sector required
- × PPPs: coordination issues

# POO Current regulatory framework

- Central role of exclusivities (patents, SPCs, market & data protection, market exclusivity)
- UMN: mainly addressed with exclusivity extensions (orphan, paediatrics)
- IPRs: constraints upstream (TRIPs) and heterogeneity downstream (SPCs at national level)
- MSs are responsible for pricing and reimbursement decisions

| ADVANTAGES  | DISADVANTAGES   |
|---|---|
| <ul style="list-style-type: none"><li>• Innovations with important impacts on patient outcomes</li><li>• Attention toward rare diseases (orphan legislation)</li><li>• Incentive to invest in promising projects</li><li>• Limited EU coordination needed</li></ul> | <ul style="list-style-type: none"><li>• Lack of clarity due to overlapping tools</li><li>• National level decisions create uncertainty and disparities in access</li><li>• Negative impact on access (some very high prices)</li><li>• Relevance of UMN</li><li>• Weak incentives for private firms to address future emergencies</li><li>• More incremental than disruptive innovation</li></ul> |



# PO1 Strengthening EU coordination in IPR and procurement

- Adding «unitary SPC» to «unitary patent»
- EU procurement authority + EU pharmaceutical fund
- Transparent EU price
- Clear rule for MSs contribution to the EU pharmaceutical fund
- Option to opt out for MSs

| ADVANTAGES   | DISADVANTAGES  |
|--|--|
| <ul style="list-style-type: none"><li>• Better access and availability</li><li>• More homogeneous (across MSs) availability</li><li>• Shorter time to launch for the industry</li><li>• Reduced transaction costs</li><li>• Greater transparency on prices</li></ul> | <ul style="list-style-type: none"><li>• Need to establish an EU procurement authority (or extra competences to an existing one) and financial mechanism</li><li>• Need to define each MS contribution to the fund</li><li>• Need to reach wide consensus</li></ul> |

# PO2 Adjusting current incentives to limit extra-rents

- Objective: reduce the risk of overpaying for R&D
- Tool: adjustment of length of exclusivities to account for e.g.:
  - Profits made
  - Public funding received throughout the R&D process

| ADVANTAGES   | DISADVANTAGES  |
|--|--|
| <ul style="list-style-type: none"><li>• Saving public financial resources to reinvest in R&amp;D (e.g. to address UMN)</li><li>• Greater transparency on the use of public funds</li><li>• Enhanced patient access</li></ul> | <ul style="list-style-type: none"><li>• Scarce feasibility of estimating profitability, or public funds received, at product level</li><li>• Reduced incentive to improve efficiency for the industry (profit caps)</li><li>• Difficulty in defining a fair level of profits</li></ul> |

# PO3: Redesigning incentives

- Incentives mainly based on patents and SPCs. Reduction of length of data and market protection
- Support of studies to investigate new indications: extended length of market protection
- New tools (in addition to the existing ones) for ultra-rare diseases and antimicrobials: SMs

| ADVANTAGES  | DISADVANTAGES   |
|---|---|
| <ul style="list-style-type: none"><li>• Explicit targeting of (high) UMN</li><li>• Antimicrobials: mechanism for appropriateness (e.g. price to be paid to the fund possibly increasing in quantity)</li><li>• SMs:<ul style="list-style-type: none"><li>• De-linkage of revenues from volumes</li><li>• Reduced risk of shortages</li><li>• Reduced uncertainty for the industry</li></ul></li></ul> | <ul style="list-style-type: none"><li>• Risk of lower incentives to R&amp;D investment (reduction of market and data protection)</li><li>• Difficulty in setting the SM value ex-ante</li><li>• Need to find an agreement on the rules defining national contributions to subscription payments</li></ul> |

# PO4 European infrastructure for pharmaceutical R&D

- More active role of the public sector throughout the whole R&D and production process (in-house or outsourcing)
- Focus on areas where the private sector is under-investing relative to public health needs (UMN, emergencies)
- Engagement in independent superiority trials and repurposing studies
- Socially responsible IP approach (open science, or non-exclusive licensing)

| ADVANTAGES  | DISADVANTAGES  |
|---|--|
| <ul style="list-style-type: none"><li>• Better alignment between public health needs and R&amp;D investments</li><li>• Attention to repurposing and superiority trials</li><li>• Enhanced access to innovation</li><li>• Better knowledge integration</li><li>• Transparency on R&amp;D costs</li></ul> | <ul style="list-style-type: none"><li>• Long-term implementation</li><li>• Large upfront payment from the public sector required</li></ul> |

# PO5 A comprehensive approach

- Combination of PO1, PO3 and PO4:
  - Greater EU coordination on IPR and procurement
  - Redesigned incentives (reduced length + new incentives)
  - European infrastructure for pharmaceutical R&D

| ADVANTAGES   | DISADVANTAGES   |
|--|---|
| <ul style="list-style-type: none"><li>• Benefits of PO1 + PO3 + PO4</li><li>• Synergies, e.g.:<ul style="list-style-type: none"><li>• Easier to implement SMs through the EU fund</li><li>• Effects of redesigned incentives while implementing the R&amp;D infrastructure</li><li>• More efficient allocation of R&amp;D priorities between private and public</li><li>• Weaker incentives for firms compensated by earlier market access and lower market access costs</li></ul></li></ul> | <ul style="list-style-type: none"><li>• Need to reach a wide consensus among MSs (EU procurement authority and financial mechanism)</li></ul> |

# Conclusions

- **Several issues** characterise the pharmaceutical sector and its regulation:
  - Access
  - Industry's R&D priorities only partially aligned with public health goals (UMN, preparedness,...)
  - More incremental than disruptive innovation
  - Huge public investments and privatisation of returns
- A **reform** is required
- **Five policy options.** The most ambitious involves a comprehensive approach:
  - Strengthening EU coordination in IPR and procurement
  - Redesigning incentives:
    - reduction in exclusivities' lengths
    - new incentives specific to (high) UMN and delinked from market size
  - Public R&D infrastructure active throughout the whole R&D and production process in specific areas

# THANK YOU



[simona.gamba@unimi.it](mailto:simona.gamba@unimi.it)



[laura.magazzini@santannapisa.it](mailto:laura.magazzini@santannapisa.it)



[paolo.pertile@univr.it](mailto:paolo.pertile@univr.it)