



**The Voice of Construction
Crafts and SMEs in Europe**

Hearing „Modernisation of Public Procurement“

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President EBC**

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European Builders Confederation

The Voice of Construction Crafts and SMEs in Europe

Established in 1990

- 20 members & partners - 16 countries
- 2 million construction SMEs
- Exclusively crafts and SMEs



The Construction Sector

99,9% of enterprises in the EU construction sector are SMEs



SMEs produce 80% of the sector's turnover



The Challenges for SMEs in PP

- Size of tenders
- Disproportionate technical & financial requirements
- Administrative burdens
- Conditions of subcontracting
- Payment delays



What SMEs need now...

1. Division of **contracts** into lots
2. Apply '**only once**' **principle** for submission of documents
3. Support **consortia/groupings**
4. Diminish the pressure on **subcontracting** companies
5. Limit disproportionate technical/financial **requirements**
6. Binding application of some measures of the **Code of good practices**

Find our position and replies on www.eubuilders.org



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